# HungerRush Loyalty

Version 1

**USER GUIDE** 

## **Table of Contents**

HungerRush Loyalty	1
What is a Loyalty Program?	1
Rewards and Coupons	1
How do Customers Enroll?	1
How does HungerRush Loyalty Work?	2
What can I give my customers as rewards?	2
How can I track and manage Loyalty Data?	2
Best Practices	3
Before You Start	3
Who are my HungerRush Loyalty Administrators?	3
Designing Your Loyalty Program	3
Example Loyalty Programs	4
Point Rule Configuration	7
Creating a Registration Rule	8
Creating a Birthday Rule	10
Creating an Anniversary Rule	12
Creating a General Item Rule	14
Creating a General Dollars Spent Point Rule	17
Recommended Point Rules	18
Reward Rule Configuration	19
Creating a Reward Rule for Points Earned	20
Multiple Reward Point Rules!	23
Creating a Birthday Reward Rule	23
Creating a Reward Rule for Dollars Spent	25
Recommended Reward Rules	26
HungerRush Loyalty Functionality	27
System Specifications and Requirements:	27
HungerRush Loyalty Navigation	28
HungerRush Loyalty Reports	29
Overview	29
How to Generate a Report	29
HungerRush Loyalty Reports	31
Manage Users	31
HungerRush Loyalty Permissions and R-Enterprise:	33

## HungerRush<sup>®</sup>

Manage Users – Profile Tab	33
Manage Users – Store Tab	35
Manage Users – Settings Tab	36
Manage Users – Security Tab Admin	37
Manage Users – Security Tab HungerRush Loyalty	
Manage Users – Security Tab Report	
Managing Stores	39
Store Profile Tab	41
Store Address Tab	43
Store Settings Tab	44
Manage Group Settings	45
Creating and Managing Groups	46
HungerRush Loyalty Rules Configuration	48
Point Rules	48
Point Rule - General Tab	49
Description Tab	52
Date & Time Tab	54
Items Tab	56
Stores Tab	58
Reward Rules	60
General Tab	61
Description	65
Items	67
Stores	69
Customer Maintenance	71
Customer Search	71
Customer Search Results	73
Customer Import	75
Customer Import Required Fields	77
Customer Import Optional Fields	77
Customer Import Examples	78
Customer Import Example 1	79
Customer Import Example 2	81
Customer Import Example 3	82
Customer Import Example 4	83
HungerRush Loyalty in the Point of Sale	84

## HungerRush<sup>®</sup>

Enrolling a Customer as a Loyalty Member	84
Looking Up an Existing Loyalty Member in the POS Customer Database	85
Loyalty Member Lookup in the Point of Sale Order Screen	
HungerRush Point of Sale Customer Information	86
Applying a Reward Code	
Rewards in the Point of Sale– No Validation	
Applying No Validation Rewards	91
Loyalty Member Account Maintenance in the Point of Sale	93
Access the HungerRush Loyalty Account Maintenance Menu	93
Searching for a HungerRush Loyalty Loyalty Member	94
Modifying the Point Total of a Loyalty Member	95
Applying a Unique Reward to a Loyalty Member Account	97
New Messages in the Point of Sale	100
HungerRush Loyalty in the Admin Portal	104
HungerRush Loyalty in the Admin Portal System Settings	<b>104</b> 104
HungerRush Loyalty in the Admin Portal System Settings Additional Admin Portal Options	<b>104</b> 
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush	<b>104</b> 
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment.	
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment	
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush – My Reward Account	104 104 108 108 110 110 111 111
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush – My Reward Account         New Messages	<b>104</b> 104 108 <b>110</b> 110 111 111 113 115
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush – My Reward Account         New Messages         HungerRush Loyalty in HungerRush Mobile Applications	104 104 108 108 110 110 111 111 113 115 116
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush – My Reward Account         New Messages         HungerRush Loyalty in HungerRush Mobile Applications         New Customer Self-Enrollment	104 104 108 108 110 110 111 113 113 115 116
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush – My Reward Account         New Messages         HungerRush Loyalty in HungerRush Mobile Applications         New Customer Self-Enrollment         Loyalty in HungerRush Mobile Applications         New Customer Self-Enrollment         Loyalty in HungerRush Mobile Applications	<b>104</b> 104 108 <b>110</b> 110 111 111 113 113 115 <b>116</b> 118
HungerRush Loyalty in the Admin Portal         System Settings         Additional Admin Portal Options         HungerRush Loyalty in HungerRush         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush – My Reward Account         New Messages         HungerRush Loyalty in HungerRush Mobile Applications         New Customer Self-Enrollment         HungerRush Loyalty in HungerRush Mobile Applications         New Customer Self-Enrollment         HungerRush Loyalty in HungerRush Mobile Applications         New Customer Self-Enrollment         Existing Customer Self-Enrollment         HungerRush Mobile Apps – My Reward Account	<b>104</b> 104 108 <b>110</b> 110 111 111 113 115 <b>115</b> <b>116</b> 118 119

#### HungerRush Loyalty

*HungerRush* Loyalty is a comprehensive loyalty program developed by *HungerRush*. It is a card-less solution that communicates seamlessly across all *HungerRush* ordering platforms in real time.

Customers become members by enrolling on any ordering platform, and they are awarded points and rewards based on rules and parameters you define.

#### What is a Loyalty Program?

A loyalty program is designed to reward customers for repeat business and guide their spending habits based on company goals.

It can be a simple program that provides customers a discount after a certain number of visits, or a complex tiered system with multiple rewards based on rules that are constantly managed to condition or respond to customer habits.

#### **Rewards and Coupons**

Rewards and coupons both apply discounts to orders by reducing the price of items or the order subtotal. However, rewards and coupons are two different types of discounts.

Coupons are configured and apply from within the POS menu, and available to all customers.

Rewards are configured through HungerRush Loyalty and are applied through a connection between the POS and HungerRush Loyalty, they are only available to customers who have qualified for them.

At this time, rewards and coupons are not mutually exclusive. They can both be applied to the same order. Future functionality will allow you to prohibit coupons and rewards being applied to the same order.

#### **How do Customers Enroll?**

Enrolling in HungerRush Loyalty is simple and easy for consumers. They will have the option to enroll in the program by providing the following information whenever they place an order in-store: first name, last name, email, and phone number.

The guest services member will input the information into the POS and link the customer's store profile to HungerRush Loyalty as a rewards member. The guest services member can then look a customer up by any of these fields on return visits.

Customers may also enroll through *HungerRush*, Self-Service Kiosks, and Mobile Apps. To register themselves for the loyalty program, customers must register for *HungerRush*. During *HungerRush* registration or upon logging in, the customer will have the option to enroll in HungerRush Loyalty Loyalty.

If the customer saves their profile or places an order with the enrollment option turned on, they will be enrolled in the program and accrue points and be eligible for HungerRush Loyalty Rewards. If a customer places an order as a guest on *HungerRush*, the order will not be applicable toward their loyalty account.

#### How does HungerRush Loyalty Work?

HungerRush Loyalty uses two basic rule sets to provide rewards to your customers. The first set is Point Rules. Loyalty members participate in their normal ordering process, and if their order meets the requirements of a point rule, they are then awarded the number of points specified in the rule.

The second set is Reward Rules. Rewards can be configured in multiple ways:

- Rewards for special dates (Birthday and Membership anniversary)
- Rewards for reaching a point threshold (converting points into rewards)
- Rewards for Dollars spent on the last order or within a given timeframe (Last 30, 60, or 90 days) are some examples

Rewards are automatically applied to a member's account as soon as they meet the requirements for a reward. Customers can then redeem a reward in multiple ways.

If their next order is placed in-store, the guest Services member will be able apply the reward to the order by entering the reward code in the Point of Sale.

If the consumer places an order through *HungerRush*, the Mobile App, or Self Service Kiosk they can enter their reward code in the coupon code field or select the reward from the "My Rewards" list.

#### What can I give my customers as rewards?

HungerRush Loyalty allows you to provide rewards in the form of flat or percent dollar amount discounts to a single order reduced prices on specified items. We recommend outlining your Loyalty Ratio and available rewards before creating any rules. For examples and ideas, please see the Best Practices section.

#### How can I track and manage Loyalty Data?

All data related to HungerRush Loyalty is tracked and available in reports through the Analyze tab in R-Enterprise.

#### **Best Practices**

#### **Before You Start**

Before you create any rules or start promoting your loyalty program there are several key questions to ask:

- 1. Which locations will participate, and do they meet the requirements for HungerRush Loyalty?
- 2. Who will manage reporting, create rules, and update the loyalty program?
- 3. Is this program maintained at the corporate level or will individual store operators have access to
- create rules and rewards for their stores?
- Does my brand have groups of stores? HungerRush Loyalty can be configured to group and organize stores for easy rule application or exclusion as well as reporting. We recommend grouping stores during the HungerRush Loyalty Setup.
- What is the focus of my loyalty program?
   Please see the next section, Designing Your Loyalty Program, for more information to help you answer this question.

# $\bigcirc$

#### Who are my HungerRush Loyalty Administrators?

HungerRush Loyalty was designed to be managed by a corporate level team that has authority to authorize discounts at every store in your brand. You can create additional user profiles as needed. Additionally, each user can have securities customized for the functions you want to enable or disable for their account.

#### **Designing Your Loyalty Program**

Once the locations have been setup, and accounts have been created for administrators, the next step is to determine the primary focus of your loyalty program. Some examples for focus would be:

- Increasing customer visits/order volume
- Increasing sales for specific items
- Increasing the average order amount

After you have defined the focus, it is time to set the ideal amount of money a customer spends to earn a reward and the value of the reward. These values are determined by a number of factors specific to your brand and may vary by location:

- Average item price
- Food Cost of reward items
- Average order amount
- Number of brand customers
- Number of loyalty members
- Brand profit margin
- Store profit margin

There are many additional factors that can contribute to your target reward value. It is important to select the right reward value for your brand and your target customer base. We strongly recommend reviewing the status and trends of your brand and individual stores to make this decision.

After determining the focus of your loyalty program and deciding the best reward value for your brand, the next step is to outline the relationship of dollars spent by a customer, to points earned, to reward value. We will call this relationship the loyalty ratio.

The loyalty ratio is the building block for all of your loyalty program rules. It is also the basic metric for determining cost and profit to your brand or individual stores.

We have four example loyalty programs below that highlight different loyalty ratios.

#### **Example Loyalty Programs**

Example 1	Example 2	Example 3	Example 4
1 Visit (\$10 min) = 1 point 5 points = Reward	\$1 spent = 1 point 100 points = Reward	1 item (avg \$5) = 5 points (avg) 50 points = Reward	\$1 spent = 10 points 1000 points = Reward
\$50 Spent = Reward	\$100 spent = Reward	\$50 spent = Reward	\$100 spent = Reward

Example 1	
1 Visit (\$10 min) = 1 point 5 points = Reward	
\$50 Spent - Reward	

**Example 1:** This loyalty ratio can be explained with the following promotion: After 5 visits get a reward to use on your 6<sup>th</sup> visit. This ratio appears to be very equitable with 1 order = 1 point, but a closer look shows the true value as \$10 spent = 1 point earned. The highlights of this loyalty ratio are:

- Customer ease of use
- Customers see progress easier
- The reward appears more attainable
- Low maintenance

The limitations of this ratio are:

- Little flexibility for points promotions / additional point rules
- Low point threshold only allows for one focus

This loyalty ratio may appeal to brands that want to focus on increasing store visits/order volume.

#### Example 2

\$1 spent = 1 point 100 points = Reward

\$100 spent = Reward

**Example 2:** This loyalty ratio can be explained as the following promotion: Earn one (1) point for every dollar spent, earn 100 points and get a reward for your next order. This ratio has an equal relationship between dollars spent and points earned; however, because the reward threshold is so much larger than in Example 1, there is much greater flexibility. The highlights of this loyalty ratio are:

- High point threshold allows for multiple foci
- Moderate maintenance
- Customer ease of use

The limitations of this ratio are:

- Multiple rules needed to address multiple foci
- Customers may perceive progress towards rewards as slow

This loyalty ratio may appeal to brands that want to increase their average order size, or brands that want to appeal to several customer profiles.

Example 3
1 item (avg \$5) = 5 points (avg) 50 points = Reward
\$50 spent = Reward

**Example 3:** This loyalty ratio can be explained as the following promotion: Earn points for ordering qualifying items, after 50 points earn a reward. This ratio is based on creating point rules with required items. In this ratio, the customer spends an average of one dollar for every point earned.

The highlights of this Loyalty Ratio are:

- Moderate point threshold
- Flexibility to respond to customer habits
- Ability to condition customer habits and promote specific item sales

The limitations of this ratio are:

- Item to point relationship only allows one focus
- High maintenance
- Customers must actively pay attention to available point rules
- Creating item rules requires advanced POS menu knowledge

This Loyalty Ratio may appeal to brands that want to increase sales of specific items, or brands with detail oriented customers.

#### Example 4

\$1 spent = 10 points 1000 points = Reward

\$100 spent = Reward

**Example 4:** This loyalty ratio is an inflated version of Example 2. The key difference is that the extremely high point threshold allows you to create multiple point rules for all three foci. The highlights of this Loyalty Ratio are:

- Ability to have many point rules
- Flexibility to respond to customer habits
- Flexibility to condition customer habits

The limitations of this ratio are:

- Very high maintenance
- Rewards may appear unattainable to customers
- Item Rules require advanced POS menu knowledge to create

This loyalty ratio may appeal to brands that want to actively engage customers through their loyalty program and provide options that appeal to all or most customer profiles.

#### **Point Rule Configuration**

In this section, we will create examples of four point rule types in HungerRush Loyalty: registration, anniversary, birthday, and general. General rules are the primary way customers earn points.

We will create two general point rules, one for dollars spent, and one for a specific item purchased.

For the examples in this section, only the fields that need to be populated for each rule are explained. Please see the functionality section for a full description of all fields in the rule editor.

The example rules for this section are built using the Loyalty Ratio from Example 2.

Example 2	
\$1 spent = 1 point 100 points = Reward	
\$100 spent = Reward	

Point Rules				IMAGE		
	G HungerRush ≡ # Dashboard	Hungry Howie's	CUSTOMER MAINTENANCE	EMAIL TEMPLATES		🛓 micheie 🛛 Log off
<b>T</b> :1-	. <b>⊪ î</b> Reports ✔ Manage	Point Rule     Reward F     Points     10 Points On	Rule Import Customers	Order Types     Notification     Reward     Erroe Medium 2	Clients	Tile Grid
View	₽eople Communicate	Cualifying Orders Earn 10 points when you spend \$10.00 or more! Valid all days Edit Remove	Earn 50 points on registration! Valid all days Edit Remove	Copy of the second seco		
	🖨 Inventory					
	★ Loyalty					
	<b>q</b> Marketing					

ሩ HungerRush	l								
🖨 Dashboard	RULES CO	NFIGURAT		🔧 cus	TOMER MAINTENANCE	🖍 EMAIL TEMPLA	TES		
"II Reports	O Point Ru	ule O	Reward	Rule	O Import Customers	Order Types	Notification Clients	]	[
🔧 Manage	Name C	Category	Earn	ls Reward	D	DaysValid			
22 People	10 Points on Qualifying Orders	eneral	10 Points		spend Edit \$10.00 or Remove	7			
Communicate	Registration Re Points	egistration	50 Points		Earn 50 points on registration!	7			
★ Loyalty	Free Medium 2 Topping Pa	pint	\$0	Y	Receive a 0.00 OFF REWARD CODE via e-mail each	5			
<b>¶</b> Marketing	Pizza				time you accumulate				

#### **Creating a Registration Rule**

Registration rules are a great option to encourage customers to sign up for your loyalty program. When a customer enrolls in your loyalty program, their account is automatically awarded the points from the registration rule. This rule will only apply once per membership ID.

Step	IMAGE	Instructions
1	O Point Rule	Click the Add Point Rule Button
2	Rule Name 10Points on Sign Up	First we must name the rule. Type "10 Pts on Signup" in the <b>Rule Name</b> field.
3	Rule Type General General Registration	Select <b>Registration</b> from the rule type drop down.
4	Min \$ 0 Max \$ 0 Points 10	We want to award the customer 10 points, so use the up arrow to set the <b>Points</b> field to 10.

	_					
	Add Rule				×	
	GENERAL	DESCRIPTION DAT	E&TIME ITEN	IS STORES		
	APPS/ORD	TYPES				
		Valid Days	Made Theory			Now, we set up the dates that the rule will be active. Click the <b>Date &amp; Time</b> tab
		Sun Mon Tue	wea Inu	-ri Sat		active. ellek the <b>Date &amp; fine</b> tab.
5		Effective Date 2/8/2023	Day Start 12:00 AM			The Rule will automatically populate with today's date.
		End Date	Day End 12:00 AM			Click <b>ADD</b> to save the rule.
					ADD	
				POINTS		
				10 Points	On Sign Up	
				Edit Remov	e	
		Con	ratulations	you have l	ouilt a registr	ation point rule!

#### **Creating a Birthday Rule**

Birthday point rules are a great way to encourage customers to order from your brand. The loyalty member must enter their date of birth into their loyalty member profile in *HungerRush*. If this information isn't provided, the customer will not be eligible for birthday point rules.

Step	IMAGE	Instructions
1	• Point Rule	Click the Add Point Rule Button
2	RULE NAME 5 points on birthday	First, we name the rule. Type "5 points on birthday" in the <b>Rule Name</b> field.
3	RULE TYPE Birthday T General Birthday Anniversary Registration	Select <b>Birthday</b> from the rule type drop down.
4	MIN \$ 10	Use the up arrow to set the <b>Minimum</b> <b>Dollars Spent</b> field to 10. This means the customer must spend at least \$10 dollars to earn the points.
5	Max \$ 10	Use the up arrow to set the <b>Maximum</b> <b>Dollars</b> the customer can earn points on. If the customer spends \$15 dollars, the rule will only count \$10 when applying points for this rule.
6	POINTS 5	Use the up arrow to set the <b>Points</b> field to 5.

7	Date & Time	Now, we set up the dates that the rule will be active. Click the <b>Date &amp; Time</b> tab.	
8	EFFECTIVE DATE       D         02/14/2017         O         SU Mo Tu We Th Fr Sa         1       2       3       4         5       6       7       8       9       10       11         1       2       3       4         5       6       7       8       9       10       11         12       13       14       15       16       17       18         19       20       21       22       23       24       25       26       27       28 </th <th colspan="2">Click the <b>Effective Date</b> field, then select the date that you want the rule to start. The Rule will automatically populate with today's date highlighted in yellow.</th>	Click the <b>Effective Date</b> field, then select the date that you want the rule to start. The Rule will automatically populate with today's date highlighted in yellow.	
9	Add	Click the <b>Add</b> button to save the rule.	
5 POINTS ON BIRTHDAY EARN 5 POINTS WHEN YOU SPEND \$10.00 OR MORE ON YOUR BIRTHDAY Edit   Remove			
Congratulations you have built a birthday point rule!			

#### **Creating an Anniversary Rule**

Membership Anniversary rules are a great way for you to show customers your appreciation and recognize their contribution to your business. The membership anniversary marks the date that the customer enrolled in the loyalty program, or it is the date that they placed their first order after their membership profile was imported into HungerRush Loyalty without a signup date.

Step	IMAGE	Instructions
1	Point Rule	Click the Add Point Rule Button
2	RULE NAME 5 Pts on anniversary	First we name the rule. Type "5 Pts on anniversary" in the <b>Rule Name</b> field.
3	RULE TYPE Anniversary ▼ General Birthday Anniversary Registration	Select <b>Anniversary</b> from the rule type drop down.
4	MIN \$ 10	Use the up arrow to set the <b>Minimum</b> <b>Dollars Spent</b> field to 10. This means the customer must spend at least \$10 dollars to earn points with this rule.
5	Max \$ 10	Use the up arrow to set the <b>Maximum</b> <b>Dollars</b> the customer can earn points on. If the customer spends \$15 dollars, the rule will only count \$10 when applying points for this rule.
6	POINTS 5	Use the up arrow to set the <b>Points</b> field to 5.
7	Date & Time	Now, we set the date and time this rule will be active. Click the <b>Date &amp; Time</b> tab.

8	EFFECTIVE DATE       D         02/14/2017       0         Su       Mo       Tu       We       Th       Fr       Sa         1       2       3       4         5       6       7       8       9       10       11         12       13       14       15       16       17       18         19       20       21       22       23       24       25         26       27       28       5       5       5	Click the <b>Effective Date</b> field, then select the date that you want the rule to start. The Rule will automatically populate with today's date highlighted in yellow.	
9	Add	Click the <b>Add</b> button to save the rule.	
5 PTS ON ANNIVERSARY EARN 5 POINTS WHEN YOU SPEND \$10.00 OR MORE ON YOUR MEMBERSHIP ANNIVERSARY Edit   Remove			
Congratulations you have built a membership anniversary point rule!			

#### **Creating a General Item Rule**

General rules can be configured in many ways depending on how you want customers to earn points. In this example we will create a rule for customers to earn points for ordering a specific item.

Step	IMAGE	Instructions
1	• Point Rule	Click the Add Point Rule Button
2	Rule Name 5 Pts For Lg Pizza	Type "5 Pts for Lg Pizza" in the <b>Rule Name</b> field.
3	RULE TYPE General T General Birthday Anniversary Registration	Select <b>General</b> from the rule type drop down.
4	Min \$ 0	Use the up arrow to set the <b>Minimum</b> <b>Dollars Spent</b> field to 0.
5	Max \$ 0	Use the up arrow to set the <b>Maximum</b> <b>Dollars</b> the customer can earn points on to 0. We set this value to 0 so that a customer earns points for every large pizza ordered.
6	POINTS 5	Use the up arrow to set the <b>Points</b> field to 5.

7	Date & Time	Now we set the date the rule will be active. Click the <b>Date &amp; Time</b> tab.
8	EFFECTIVE DATE       D         02/14/2017       0         Su       Mo       Tu       We       Th       Fr       Sa         1       2       3       4         5       6       7       8       9       10       11         12       13       14       15       16       17       18         19       20       21       22       23       24       25         26       27       28       5       5       5       5	Click the <b>Effective Date</b> field, then select the date that you want the rule to start. The Rule will automatically populate with today's date highlighted in yellow.
9	Items	Click the <b>Items</b> tab.
10	GROUP NAME Pizza Group Name: Pizza Image: Button Name: Pizza Filename.png	In the <b>Group Name</b> field, type the menu group database name. The group database name is the greyed out section in the POS menu editor.
11	ITEM NAME CheesePizza Item Name: CheesePizza Show Prese Button Name: Build Your Own Piz	In the Item Name field enter the menu Item Database Name. The item database name is the greyed out name in the POS menu editor.

	SIZE NAME Large	In the Size Name field, type the menu size database name.		
12	Size Name: Large Button Name: Lg	The size database name is the greyed out name in the POS menu editor.		
13	Add	Click the <b>Add</b> button to save the rule.		
5 PTS FOR LG PIZZA EARN 5 POINTS ON QUALIFYING ITEMS! Edit   Remove				
Congratulations you have built a membership anniversary point rule!				

#### **Creating a General Dollars Spent Point Rule**

General rules can be configured in many ways depending on how you want customers to earn points. In this example we will create a rule for customers to earn points for each dollar spent on a single order up to a maximum of \$20.

Step	IMAGE	Instructions
1	• Point Rule	Click the Add Point Rule Button
2	RULE NAME Spend 1 Get 1	Type "Spend 1 Get 1" in the <b>Rule Name</b> field.
3	RULE TYPE General ▼ General Birthday Anniversary Registration	Select <b>General</b> from the rule type drop down.
4	MIN \$ 10	Use the up arrow to set the <b>Minimum</b> <b>Dollars Spent</b> field to 10. Customers must spend at least 10 points for this rule to award them any points.
5	Max \$ 20	Use the up arrow to set the <b>Maximum</b> <b>Dollars</b> the customer can earn points on to 20.
6	POINTS 10	Use the up arrow to set the <b>Points</b> field to 10. The customer will earn 10 points for every increment of \$10 spent, but they cannot earn more than \$20 worth of points on a single order.

7	Date & Time	Click the <b>Date &amp; Time</b> tab.		
8	EFFECTIVE DATE       D         02/14/2017       0         O       February 2017       O         Su       Mo       Tu       We       Th       Fr       Sa         1       2       3       4       4       5       6       7       8       9       10       11         12       13       14       15       16       17       18       19       20       21       22       23       24       25         26       27       28	Click the <b>Effective Date</b> field, then select the date that you want the rule to start. The Rule will automatically populate with today's date highlighted in yellow.		
9	Add	Click the <b>Add</b> button to save the rule.		
SPEND 1 GET 1 EARN 10 POINTS FOR EVERY \$10.00 You SPEND UP To \$20.00! Edit   Remove				
Congratulations you have built a general dollars spent point rule!				

#### **Recommended Point Rules**

HungerRush Loyalty was designed for flexibility and customization. We want you to be able to implement a loyalty program that fits your business instead of adapting your business to your loyalty program. We recommend these rule types to start your loyalty program, and creating new rules based on your members' feedback and brand goals.

- 1 registration point rule
- 1 anniversary point rule
- 1 general point rule the main way customers earn points

#### **Reward Rule Configuration**

In this section, we will create example reward rules. There are 5 types of reward rules: point, dollar, registration, anniversary, and birthday. We will create examples of point, dollar, and birthday rules.

They will appear as green tiles in the HungerRush Loyalty Rules Configuration default tile view. Reward rules are the way you give your customers discounted or free items and orders. Rewards can be configured to apply to customer accounts based on many different triggers.

For the examples in this section, only the fields that need to be populated for each rule are covered. Please see the functionality section for a full description of each field.

As a reminder, the example rules for this section are built using the Loyalty Ratio from Example 2.

Example 2		
\$1 spent = 1 point 100 points = Reward		
\$100 spent = Reward		



Point Rule     Reward Rule					Tile
Name	Category	Earn	Is Reward		
10 Pts on signup	Registration	10 Points		Earn 10 points on registration	Edit   <u>Rem</u>
5 points on birthday	Birthday	5 Points		Earn 5 points when you spend \$10.00 or more on your birthday	Edit   <u>Rem</u>
5 Pts For Lg Pizza	General	5 Points		Earn 5 points on qualifying items	Edit   <u>Rem</u>
5 Pts on anniversary	Anniversary	5 Points		Earn 5 points when you spend \$10.00 or more on your membership anniversary	<u>Edit   Rem</u>
Spend 1 Get 1	General	10 Points		Earn 10 points for every \$10.00 spent upto \$50.00	<u>Edit</u>   <u>Rem</u>
5 off next order after order of 100 or more	Dollar	\$5	×.	Receive \$5.00 off gift certificate when you spend \$100.00	<u>Edit   Rem</u>
Free Birthday Brownie	Birthday	\$4	¥	Receive \$4.00 off gift certificate on your birthday. Offer valid on qualifying items only	<u>Edit</u>   <u>Rem</u>
Free Large Pizza at 100 pts.	Point	\$100	×.	Receive 100% off gift certificate when you reach 100 points. Offer valid on qualifying items only	<u>Edit</u>   <u>Rem</u>

#### **Creating a Reward Rule for Points Earned**

Reward rules based on a loyalty member's accumulated point total are the most common method for customers to earn rewards. If you are using point rules in your loyalty program, a point reward rule is required for members to be able to convert their points into a reward.

Reward rules function by monitoring all of your loyalty members' point totals. Once a point total reaches the threshold of the rule, the reward is automatically applied to their membership account and the point value of the rule is subtracted from their point total. We will use our point rules from the previous section for an example.

John Doe is a loyalty member. He has 75 points on his account right now from previous orders. John places an order for 3 large pizzas through HungerRush for a total of \$25 dollars. Today is also his birthday. Based on our rules, John would earn 20 points for an order of \$20.00 or more, 15 points for ordering3 large pizzas, and 5 points for placing an order of at least \$10.00 on his birthday. John has earned 40 points on this order. His point total is now 115 after placing this order. John doesn't receive a confirmation that he now has a total of 105 points. Instead, John is notified through email that he now has a reward for a 10% discount to use on his next order and he now has 15 total points.

Let's build the reward rule for John to automatically receive this 10% discount reward.

Step	IMAGE	Instructions
1	• Reward Rule	Click the <b>Add Reward Rule</b> button.
2	RULE NAME 10 pct off for 100 pts	The first step is to name the rule. Type "10 pct off for 100 pts" in the <b>Rule Name</b> field.
3	RULE TYPEPointPointDollarBirthdayAnniversaryRegistration	Select <b>Point</b> from the <b>Rule Type</b> drop down menu.
4	REWARD TYPE Percent Off Amount Off Percent Off	Select <b>Percent Off</b> in the <b>Reward Type</b> drop down menu.
5	MIN POINTS 100	Use the up arrow to set the <b>Minimum</b> <b>Points</b> the customer must have for this reward to apply. This is also the amount of points deducted from the customer's point total when the reward is applied to their account.

Creating a Reward Point Rule continued...

6	Max Reward 10	Use the up arrow to set the Max Reward field to 10. The reward will will apply a maximum discount of \$10.00.
7	Reward %	Use the up arrow to set the <b>Reward</b> <b>Percent</b> to 10%.
8	Add	Click the <b>Add</b> button to save the new rule.
	10 Pct For 100 Pts Receive A 10.00% OFF REWARD CODE VIA E-MAIL EACH TIME YOU Accumulate 100 Points! Edit   Remove Congratulations you have built a point based re	eward rule!

#### Multiple Reward Point Rules!

HungerRush Loyalty only supports one active reward point rule at a time per store. This is because the lowest reward point rule will always apply before higher point reward rules. Each time a point reward is redeemed, the point cost of the reward rule is subtracted from the member's total points. Let's use an example below:

We have created two point rules, "10% off after earning 100 points", and "25% off after earning 200 points." When John Doe reaches 105 points, the point cost reward for a 10% discount is automatically applied. John's point total is now 5 and he has a 10% off reward.

John continues to place orders and his point total is 95. He places another order for \$25. This earns John 25 points. He now has 120 points. But, the reward rule for 10% off still applies. HungerRush Loyalty automatically subtracts 100 points from John's total points, leaving him with 20 points and he has earned another 10% reward discount.

#### **Creating a Birthday Reward Rule**

Birthday reward rules are a great way to encourage customers to order from your brand. Especially in conjunction with birthday point rules. As a reminder, the loyalty member must enter their date of birth into their loyalty member account. If this information isn't provided, the customer will not be eligible for birthday point rules or birthday reward rules. For this rule, we will give loyalty members a free dessert on their birthday.

Step	IMAGE	Instructions
1	• Reward Rule	Click the Add Reward Rule button.
2	<b>R</b> ule <b>N</b> аме Free Birthday Browni	First we name the rule. Type "Free Birthday Brownie" in the <b>Rule</b> <b>Name</b> field.
3	RULE TYPE Birthday Point Dollar Birthday Anniversary Registration	Select <b>Birthday</b> from the <b>Rule Type</b> drop down menu.

4	REWARD TYPE Amount Off Amount Off Percent Off	Select <b>Amount Off</b> in the <b>Reward</b> <b>Type</b> drop down menu.
5	Reward \$	Use the up arrow to set the <b>Reward</b> <b>Value</b> to \$4.00 – the value ofa brownie.
6	Items	Click on the <b>Items Tab</b> .
7	GROUP NAME Desserts Group Name: Desserts Image: 0 Button Name: Desserts	In the <b>Group Name</b> field, type Desserts. The group database name is the greyed out section in the POS menu editor.
8	ITEM NAME Brownie Item Name: Brownie Button Name: Chocolate Brownie	In the <b>Item Name</b> field enter the menu Item Database Name. The item database name is the greyed out name in the POS menu editor.
9	Add	Click the <b>Add</b> button to save the item to the rule.
10	Add	Click the <b>Add</b> button to save the new rule.
	FREE BIRTHDAY BROWNIE RECEIVE A \$4.00 OFF REWARD CODE VIA E-MAIL ON YOUR BIRTHDAY! OFFER VALID ON QUALIFYING ITEMS ONLY. Edit   Remove Congratulations you have built a qualifying item birt	hday reward rule!

#### **Creating a Reward Rule for Dollars Spent**

Dollars spent reward rules are a great way to encourage customers to increase their order size, or as another way to recognize customers for their ordering habits. Dollar rewards can be configured to apply to the value of a single order, or the total amount a member has spent over the last 30, 60, or 90 days.

For our next example, we will create a rule that gives customers a \$5.00 discount on their next order if the current order subtotal is over \$100.00.

Step	IMAGE	Instructions
1	Reward Rule	Click the Add Reward Rule button.
2	<b>R</b> ULE <b>N</b> AME 5 off next for order c	Type "5 Off Next for Order for 100" in the <b>Rule Name</b> field.
3	RULE TYPE Dollar Point Dollar Birthday Anniversary Registration	Select <b>Dollar</b> from the <b>Rule Type</b> drop down menu.
4	REWARD TYPE Amount Off Amount Off Percent Off	Select <b>Amount Off</b> in the <b>Reward</b> <b>Type</b> drop down menu.
5	MIN \$ 100	Use the <b>Up Arrow</b> to set the <b>Minimum Dollars Spent</b> field to \$100.00.

Creating a Reward Rule for Dollars Spent continued...



#### **Recommended Reward Rules**

HungerRush Loyalty was designed for flexibility and customization. We want you to be able to implement a loyalty program that fits your business instead of adapting your business to your loyalty program. We recommend these rule types to start your loyalty program, and creating new rules based on your members' feedback or brand goals.

- 1 birthday reward rule
- 1 membership anniversary reward rule
- 1 point reward rule

#### **HungerRush Loyalty Functionality**

#### **System Specifications and Requirements:**

Below are the requirements for HungerRush Loyalty to function on the POS ordering platform. Each store must have the following setups, program versions, services, and HungerRush Contracts listed here:

- Active internet connection
- An active HungerRush Loyalty Contract
- An active RSMA
- The company must be configured in R-Enterprise
- Each store must be configured in R-Enterprise

#### **HungerRush Loyalty Navigation**

Navigating HungerRush Loyalty is like navigating any other web page, there are clickable buttons and links that will display new information. There are three main tabs that HungerRush Loyalty users can access: HungerRush Loyalty, Manage, and Analyze > Reports.



#	NAME	IMAGE	DESCRIPTION
1	Analyze	ANALYZE Dashboard Report	The <b>Analyze Tab</b> has a dropdown menu with the option to access <b>Reports</b> . All reports related to HungerRush Loyalty will be accessed through this tab.
2	Manage	MANAGE Enterprise Alert Schedule Config	The <b>Manage Tab</b> is where you can create new users, update and manage store information, and create groups to organize stores. The manage functions are covered later in this section.
3	HungerRush Loyalty	Нопеусомв	The <b>HungerRush Loyalty Tab</b> is where you can create and manage rules for your store or maintain your customer database.

## HungerRush Loyalty Reports

#### **Overview**

HungerRush Loyalty also includes a series of reports that will allow you to review, audit, and evaluate your loyalty program. Additional reports may be added to this section.



#### How to Generate a Report

Step	IMAGE	Instructions
1	ANALYZE Dashboard Report	Click the <b>Analyze</b> tab at the top left of the screen, and then click <b>Report</b> from the analyze drop down menu.
2	🔻 Honeycomb 🔤	
	Customer Orders	Select the report name from the available
	Customer Points	reports in the list on the left hand side. For this example we will run the <b>Customer</b>
	Customer Rewards	Points Report.
	New Customers	

## 

HungerRush Loyalty Generating Reports continued...



#### HungerRush Loyalty Reports

Report Name	IMAGE	Description
Customer Orders	REVENTION         CUSTOMER ORDERS         abit 20.2016           Interest, 2005         Interest, 2005         Interest, 2005         10.2016           Der Tert         Interest, 2005         Statest and Anna Perefision         Total 2016         Statest and Anna Perefision         Total 2016           1545555         Aminik Revention         abitiol@perefision.com         0.1002/2016         Statest and Anna Perefision         Total 2016           1545555         Adminik Revention         abitiol@perefision.com         0.1002/2016         Statest and Anna Perefision	The <b>Customer Orders</b> report shows all orders by loyalty member for the date range. It includes the sub total, applicable tax, and any points earned by the member.
Customer Points	REVENTION dar 20 6 10 3644 CUSTOMER POINTS Fri Jan 01, 2016 - Wed Jan 20, 2016 Admin Revention admingtrevention.com 1045589 Rule Name Create Date Created By Points Earned 10 Pts on signup Jan 4 2016 11:44AM System 10 Total Points Earned: 10	The <b>Customer Points</b> report displays all customers that have ordered at the selected stores and earned points from an order. Infromation includes the point rule name, number of points, and date earned.
Customer Rewards	REVENTION         CUSTOMER REWARDS In lands, 2008         June 20, 2018 Sociality           ANDREW GUICK 1945888 expectation         Nonexe of the second sec	The <b>Customer Rewards</b> report provides detailed data on all rewards a customer has earned, and the redemption status of each reward.
New Customers	MEVENTION         Jan 20, 2016 10 43AM           NEW CUSTOMERS Fit Jan 01, 2016 - Wied Jan 20, 2016           Account ID         Name         Enall Enall 1046589         Telephone         Register Date         Points Balance           1046589         Admin Revention         admin@revention.com         7332223333         01/04/2016         10           1046591         ANDREW QUICK         atquick@gmail.com         8777387444         01/12/2016         23	The <b>New Customers</b> report shows the account information for all customers that registered during the date parameters.

#### **Manage Users**

This section is used to configure and create users for HungerRush Loyalty.

MAGE		
1 New User 2 Email	3 Name	4 Account Type
apple@revention.com	Inc, Apple	Company User
5user@revention.com	User, Revention	Company User
team@revention.com	Revention, Revention	Company Admin
jmund@revention.com	Mund, Jesse	La Company Admin
8 + 1		
	VIAGE 1 New User 2 Email apple@revention.com 5 user@revention.com team@revention.com 3 4 1	VIAGE          1       New User         2       Email       3         apple@revention.com       Inc, Apple         5       user@revention.com       User, Revention         team@revention.com       Revention, Revention         jmund@revention.com       Mund, Jesse         8       1

th different options
•
e existing users. All e listed here. Even if the person is erprise keeps the tored as business red.
ed and existing users.
e existing users. ne to specify user
configure all stores issions to see
see of an individual elated to that store ations.
n user who has access company level but n store
ically for delivery ilizing the EyeDeliver
aunch a sub menu to the account. See rther instructions to
e a record of a user,
be displayed on one iew additional users. yed in green.


### HungerRush Loyalty Permissions and R-Enterprise:

If you have the R-Enterprise service as well as HungerRush Loyalty, all features and functions will be enabled for your account. You still can limit user permissions so someone can only access HungerRush Loyalty or R-Enterprise functionality or any combination of functions desired.

#### Manage Users – Profile Tab

New users can be configured and their security permissions personalized to restrict their access to the information you want available. Some users can be configured to only access reports, others to add people but not edit stores and additional users can be created who can do all of the above.

NAME		IMAGE
	1 Add User	12 🗷
	2 Profile Stores Settings Security	
	3 EMAIL 4	SET PASSWORD?
New User	5 FIRST NAME 6	
Profile Tab	7 TITLE 8	PHONE
	9 TOLLFREE 10	Fax

#	NAME	IMAGE	DESCRIPTION
1	Add User/ Edit User	Add User Edit User	This area indicates whether you're adding a user or editing a user.
2	Profile	Profile	The <b>Profile Tab</b> contains general information for the user.
3	Email		The <b>Email</b> input here will act as both the username and the email that a password reset request is sent to.

4	Set Password	SET PASSWORD? SET PASSWORD? Password	Once a check mark is placed in the <b>Set Password</b> box a field will display to input a password of the user's choice.
5	First Name	First Name	Type the account holder's <b>First Name</b> in the field provided. This field is required.
6	Last Name	LAST NAME	Type the account holder's <b>Last Name</b> in the field provided. This field is required.
7	Title		Type the account holder's <b>Title</b> in the field provided.
8	Phone		Type the account holder's <b>Phone</b> in the field provided. This field is required
9	Toll Free		Type the account holder's <b>Toll Free</b> phone number in the field provided.
10	Fax	Fax	Type the account holder's <b>Fax</b> number in the field provided.
11	Add	Add	Once all the information is entered, proceed to the next tab, or click <b>Add</b> to complete the changes to the account.
12	Exit	*	Click the <b>Exit</b> symbol to close the window without saving changes.

#### Manage Users – Store Tab

Each user profile can be configured to view all stores or limited to view specific stores.

NAME	IMAGE
	Edit User
	Profil 1 Stores Settings Security
	2 STORES
	East
New User	Store #1
Stores Tab	South
	West
	Revention Test
	4 Store #3
	5 Update

#	NAME	IMAGE	DESCRIPTION
1	Stores Tab	Stores	Click on the <b>Stores Tab</b> to configure the accessible stores for the selected user.
2	Stores	STORES	This is the title used to display all the <b>Stores</b> that are viewable via R-Enterprise.
3	Group	North	Click on the <b>Group</b> to expand the stores that fall underneath each option. These are controlled through the Group settings.
4	Stores	Revention Test Store #3	Place a checkmark next to each <b>Store</b> you would like to grant this user access to.
5	Update	Update	Proceed to the next tab for a new user, or click <b>Add/Update</b> to finish and save the changes.
6	Exit		Click the <b>Exit</b> symbol to close the window without saving changes.

#### Manage Users – Settings Tab

The settings tab and Tab allows configuration of account types and determines whether or not the user account can actively log into R-Enterprise.

NAME	IMAGE
New User Settings Tab	Edit User 1   Profile Stores   Status   2   STATUS   ENABLED   3   Account Type   Company User   Company Admin   Store Admin   Company User   Driver

#	NAME	IMAGE	DESCRIPTION
1	Settings	Settings	Click on the <b>Settings Tab</b> to configure account type and account status.
2	Status	STATUS ENABLED DISABLED	The <b>Status</b> toggle allows you to control activity state of the account. The default is set to <b>Enabled</b> . Choose <b>Disabled</b> to make the user account inactive and prevent the user from logging in.
3	Account Type	Account Type Company User Company Admin Store Admin Company User Driver	<ul> <li>The Account Type is used to stipulate what type of abilities the account has.</li> <li>Company Admin: Has access to all stores and ability to control Store Admin and Company User accounts</li> <li>Store Admin: Has access to stores that are assigned to user account and ability to control company User accounts</li> <li>Company User: Has access to stores that are assigned to user account and the ability to control Driver accounts</li> <li>Driver: Flags the account as a user who will be using the EyeDeliver delivery management service</li> </ul>
4	Add/Update	Add	Proceed to the next tab for a new user, or click Add/Update to finish and save the changes.
5	Exit	×	Click the <b>Exit</b> symbol to close the window without saving changes.

#### Manage Users – Security Tab Admin

The security tab has fields for administrative functions to manage stores and other users, allow or remove permissions to broadcast menus, grant access to company setups, as well as control which reports are visible.



#	NAME	IMAGE	DESCRIPTION
1	Security Tab	Security	Click on the <b>Security Tab</b> to display options allowing you to configure permissions for the account.
2	Admin Tab	Admin	Click on the <b>Admin Tab</b> to display options for the account to create, delete, and modify other stores, users, and groups.
3	Add Group	Add Group	Add Group allows user to add groups to the store settings.
4	Delete Group	Delete Group	Delete Group allows user delete groups for store sorting.
5	Edit Group	Edit Group	Edit Group allows user to adjust group settings.
6	Edit User	📄 Edit User	<b>Edit User</b> will allow this user to adjust individual account settings for other users depending on their account type.
7	Add User	Add User	Add User allows user to create new accounts within their security permissions.
8	Delete User	📄 Delete User	<b>Delete User</b> allows user to delete records of other users they can view.
9	Edit Store	📄 Edit Store	<b>Edit Store</b> allows user to adjust individual settings for each store.
10	Exit	×	Click the <b>Exit</b> symbol to close the window without saving changes.
11	Add	Add	Click <b>Add</b> to complete the changes or additions.

#### Manage Users – Security Tab HungerRush Loyalty

The security sub menu has fields for administrative functions to manage stores and other users, allow or remove permissions to broadcast menus, grant access to company setups, update dashboard views, as well as visible reports.



#	NAME	IMAGE	DESCRIPTION
1	Security Tab	Security	Click on the <b>Security Tab</b> to open a tab with options allowing you to configure permissions for the account.
2	HungerRush Loyalty Tab	Honeycomb	Click on the <b>HungerRush Loyalty Tab</b> to open a tab with options for the account to utilize HungerRush Loyalty functions.
3	Allow Franchise Rules	Allow Franchise Rules	Check the <b>Allow Franchise Rules</b> to enable Company User or Store Admin accounts to create rules that will only apply to their stores.
<mark>4</mark>	Enable HungerRush Loyalty	🗌 Enable Honeycomb	Check the <b>Enable HungerRush Loyalty</b> flag to enable the user to view, create, modify, and delete HungerRush Loyalty rules.
5	Exit	×	Click <b>Exit</b> to close the window without saving.
6	Add	Add	Click <b>Add</b> to complete the changes or additions.

#### Manage Users – Security Tab Report

The Report Tab in User security allows you to control which reports the account user can access.

NAME	IMAGE
Security Report Tab	Add User 1 Profile Stores Settings Security Admin 3 HC Customer Orders HC Customer Points Honeycomb HC Customer Rewards HC New Customers 2 Report
	5 Add

#	NAME	IMAGE	DESCRIPTION
1	Security Tab	Security	Click on the <b>Security Tab</b> to open a Tab with options to configure user permissions.
2	Report Tab	Report	Click the <b>Report Tab</b> to open a Tab with options to allow or restrict visible reports located in the Report Tab.
3	Report Enabled	<ul> <li>HC Customer Orders</li> <li>HC Customer Rewards</li> </ul>	Place checkmarks next to a report to <b>Enable</b> that Report.
4	Exit	×	Click <b>Exit</b> to close the window without saving.
5	Add	Add	Click <b>Add</b> to save the changes or additions.

#### **Managing Stores**

This section is used to configure each store, check its status, and configure the connection between the POS and R-enterprise.



#	NAME	IMAGE	DESCRIPTION
1	Stores Tab	Stores	Click on the <b>Stores Tab</b> to display a Tab with each individual store's information, status, and configurations.
2	Select all		Check this option to select all of your stores.
3	Store Name	Store Name	Click on the <b>Store Name</b> column to organize the list alphabetically via the store names.
4	Store Number	Store Number	Click on the <b>Store Number</b> column to organize the list numerically by the store's <i>HungerRush</i> Account number.
5	Group Name	Group Name	Click on the <b>Group Name</b> column to organize the list alphabetically by the store's Group Name.
6	Status	Status Octive	The <b>Status</b> tab will show whether or not the store is active and can connect to R-Enterprise.
7	Selected Store		Place a checkmark here to select the store for configuration.
8	Configure		Click on the <b>Configure</b> widget to open the store settings sub menu.

#### **Store Profile Tab**

The store profile Tab will allow you to update and configure settings and primary contact information.

NAME	IMAGE		
Store Profile Tab	Edit Store         1       Profile       Address       Settings         2       STORE NAME       3       PRIMARY CONTACT       4       Revention ID         1       Main Hall Demo       3       Andrew Quick       4       123456         5       CORPORATE ID       6       IP       7       PORT         1       1       6       IP       7       PORT         8       877-738-7444       9       Fax       10       TOLLFREE         11       PRIMARY EMAIL aquick@revention.com       aquick@revention.com       11	13 ×	

#	NAME	IMAGE	DESCRIPTION
1	Profile Tab	Profile	Click on the <b>Profile Tab</b> to display a Tab that allows you to configure individual stores.
2	Store Name	Store Name Main Hall Demo	<b>Store Name</b> a field that allows you to enter the store name as your company refers to it. The store name will display in all R-Enterprise and HungerRush Loyalty reports.
3	Primary Contact	PRIMARY CONTACT Andrew Quick	<b>Primary Contact</b> a field to record the primary contact for R-Enterprise at this store.
4	HungerRush ID	REVENTION ID 123456	<i>HungerRush</i> ID is the field where the <i>HungerRush</i> ID or <i>HungerRush</i> Account Number is entered. If this number does not match the store's account number, data will not display correctly.
5	Corporate ID	CORPORATE ID	<b>Corporate ID</b> a numerical field for you to input the identifier that your corporation uses to identify that store.

6	IP	IP 0.0.0.0	<ul> <li>IP is a required field for R-Enterprise to collect data from your store. This number is the Public IP Address provided by your ISP and must be a static number.</li> <li>If this number doesn't match the IP address in <i>HungerRush</i> &gt; utilities &gt; Check IP, R-Enterprise will not connect to the store.</li> </ul>
7	Port	Рокт 12230	<b>Port</b> is a required field that <u>MUST</u> be set to 12230. R- Enterprise reporting won't connect to the store if this port is not entered. This port is not required for HungerRush Loyalty.
8	Phone	Рноме 877-738-7444	<b>Phone</b> an optional field to record the store's phone number.
9	Fax	Fax	<b>Fax</b> is an optional field provided for you to record the fax machine number for the store.
10	Toll Free		<b>Toll Free</b> an optional field to record the Toll Free number associated with the store.
11	Primary Email	PRIMARY EMAIL aquick@revention.com	<b>Primary Email</b> is an optional field to record the primary contact's phone number.
12	Update	Update	Click <b>Update</b> to complete the changes or additions.
13	Close	*	Click the <b>Close</b> button to close the Tab without saving.

#### **Store Address Tab**

The store's address settings are recorded here. If the store changes location this data should be updated.

NAME	IMAGE		
Manage Store Address	Edit Store     Profile     Address     Settings     2   AboRess   1315   West Sam Houston I   3   AboRess 2     4   Houston   5   TX     7		

#	NAME	IMAGE	DESCRIPTION
1	Address Tab	Address	Click on the <b>Address Tab</b> to display a tab with the store's physical address.
2	Address	ADDRESS 1315 West Sam Houston F	<b>Address</b> the field is provided for you to input the street address of the select store.
3	Address 2	Address 2	Address 2 is the field provided for additional address information such as an apartment or suite number.
4	City	CITY Houston	<b>City</b> is a free form field provided for you to input the city that the store is located in.
5	State	STATE TX T	<b>State</b> is a drop down menu for the store's state abbreviation.
6	Zip	ZIP 77043	<b>Zip</b> a field is provided for you to input the zip code that the store is located in.
7	Update	Update	Click <b>Update</b> to complete the changes or additions.
8	Close		Click the <b>Close</b> button to close the Tab without saving changes.

## 

#### **Store Settings Tab**

The settings field allows you to specify which group the store belongs to, time zones, daylight savings time, and set the store labor budget goal as a percent of net sales.

NAME	IMAGE		
Manage Store Settings	Edit Store       T         Profile       Addr       Settings         2       GROUP West       3         3       TINE ZONE (UTC-06:00) Central Time (US & Canada)       •         4       ALLOW DST       6         5       20.00       %		

#	NAME	IMAGE	DESCRIPTION
1	Settings	Settings	Click on the <b>Settings Tab</b> t control how the store is displayed and categorized in reports.
2	Group	GROUP East ▼	<b>Group</b> contains a drop down menu with different categories that the store can be labeled with.
3	Time Zone	TIME ZONE (UTC-05:00) Eastern Time (US & Canada) ▼	The store's <b>Time Zone</b> can be changed with this drop down menu.
4	Allow DST	ALLOW DST 🗹	<b>Allow DST</b> is related to controlling whether or not a store participates in Daylight Savings Time. This field must match the settings on Revent1 in the store.
5	Budget	BUDGET 20.00 %	<b>Budget</b> is percentile benchmark for labor. This percentage is reflected on several labor reports for R-enterprise subscribers.
6	Update	Update	Click <b>Update</b> to complete the changes or additions.
7	Close		Click the <b>Close</b> button to close the Tab without saving.

### **Manage Group Settings**

The manage group settings Tab allows you to create groups of stores for easy reporting and permissions assignment. These groups are customizable based on your business model. Many users organize by district, owner, or geographical region, but there are many other parameters you can use.



#	NAME	IMAGE	DESCRIPTION
1	Groups Tab	Groups	Click on the <b>Groups Tab</b> to display a Tab with options to configure Group Names to organize your stores. Groups provide you with an alternative way to organize your stores.
2	New Group	New Group	To create a new filter to group your organization by, click on <b>New Group.</b> It will bring up a Tab with additional options to create a new group.
3	Group Name	Group Name	Click on the <b>Group Name</b> column to organize the list alphabetically via the group name.
4	Description	Description	Click on <b>Description</b> column to organize the list alphabetically via the Group's description.
5	Status	Status Octive	The <b>Status</b> tab will show the whether or not the Group is active and can be used to filter stores.
6	Configuration Widget		Click on the <b>Configure</b> widget to open a separate menu.
7	Delete Group	ē	Click <b>Delete Group</b> to remove the group from R- Enterprise.
8	Page Navigation	1	Use the page numbers to navigate to additional pages with more groups.

#### **Creating and Managing Groups**

Groups are used to organize stores for targeted reporting. Groups can be nested in a parent/child configuration based on your business hierarchy, or region or a combination of factors. The configure button will allow you to manage existing Groups and launches windows with the same fields as the Create Group function.

NAME	IMAGE		
R-Enterprise Manage New Group Tabs	Edit Group     1   rofic   stings		

#	NAME	IMAGE	DESCRIPTION
1	Profile Tab	Profile	Click on the <b>Profile Tab</b> to display a Tab with settings to manage or create groups.
2	Group Name	GROUP NAME East	<b>Group Name</b> is a required free form text field for you to input a name for the group.

Creating and Managing Groups Tab continued...

3	Description	DESCRIPTION East Region	<b>Description</b> is an optional field provided for you to add additional text to categorize and organize your groups.
4	Add	Update	Click Add to complete the changes or additions.
5	Close	×	Click the <b>Close</b> button to close the Tab without saving changes.
6	Settings Tab	Settings	Click on the <b>Settings Tab</b> to display a Tab with settings to control how the store is displayed and categorized in reports.
7	Status	STATUS ENABLED DISABLED	Here you can control the <b>Status</b> of the group. The default is set to "enabled". Choose "disabled" to make the group inactive without deleting it.
8	Parent	PARENT  Stores  East Store #2  Revention T	If this Group is to be used as subcategory to further separate stores, use the <b>Parent</b> pull down menu to choose which group the current group will be listed under.
9	Budget	Видсет 20.00 %	<b>Budget</b> is a field to place the goal or expected labor costs for operating the group. This field is a benchmark that displays in labor and store summary reports as a point of comparison to determine performance.

## 

### **HungerRush Loyalty Rules Configuration**

#### **Point Rules**

Point rules appear as yellow tiles in the HungerRush Loyalty Rules Configuration tile view. In the grid view, point rules have a blank box in the Is Reward column. In both views, rules can be edited or removed. Once the Add New Point Rule or Edit Point Rule buttons are clicked, the Rule editor will pop up in a submenu. The window will always display the general tab by default.





#### Point Rule - General Tab

NAME	IMAGE
Rule Editor General Tab	Image: transform of the transform of the transform of trans

#	NAME	IMAGE	DESCRIPTION
1	General Tab	General	The <b>General Tab</b> is the default tab that displays when you edit or create a new Point Rule. This tab determines Rule Type and points earned. The active tab always displays in green.
2	Description Tab	Description	The <b>Description Tab</b> allows you to configure custom rule descriptions that will override generic system text.
3	Date & Time Tab	Date & Time	The <b>Date and Time Tab</b> has information for setting start and end dates as well as specific days of the week or times that a rule is active.
4	Items Tab	Items	The I <b>tems Tab</b> has setups to allow rules to apply to specific items from the <i>HungerRush</i> POS menu.
5	Stores	Stores	The <b>Stores Tab</b> allows you to specify whether or not the rule will apply at a store.

6	Rule Name	RULE NAME RULE NAME Calzone Bonus!@ Invalid characters in rule name	The <b>Rule Name</b> field allows you to enter in a custom name for your rule. This is a required field. Letters and Numbers are valid characters. Special characters such as!@#\$ %^&*() are not valid and the rule will not save if a special character is entered.
			The <b>Rule Type</b> determines how the customer will earn points for the rule. There are 4 types of point rules:
	Rule Type	RULE TYPE General	<b>General Rules</b> – apply all the time and are not date dependent. They can be configured by day and time i.e. Tuesdays between 5:00 and 7:00 p.m.
7		General Birthday Anniversary Registration	<b>Birthday Rules</b> —only applies on a member's birthday. This rule will only work if the member provides their birthday.
			<b>Anniversary</b> —only applies on the calendar date that the member enrolled in the loyalty program.
			<b>Registration</b> —only applies when a customer enrolls in your loyalty program. The rule will only apply once per loyalty member.
			The <b>Is Exclusive</b> flag determines if the member can earn points from multiple point rules at the same time.
8	Is Exclusive	☐ IS EXCLUSIVE ✓ IS EXCLUSIVE	If this flag is checked on a rule, and a member's order meets requirements for that rule and another rule, HungerRush Loyalty will only apply one rule.
			HungerRush Loyalty will automatically select the rule that awards the most points to the member.
9	Store Admin Access	STORE ADMIN ACCESS Allow <b>T</b> STORE ADMIN ACCESS Disallow <b>T</b>	The <b>Store Admin Access</b> option allows corporate teams to disable Store Admins and Company users from editing the rule. If this is set to allow, the <b>Edit</b> and <b>Remove</b> buttons will not display on the rule tile.

10	Limit Per Day	LIMIT PER DAY No Limit No Limit Only 1 per day Only 2 per day Only 3 per day Only 4 per day Only 5 per day	The <b>Limit Per Day</b> field allows you to control how many times the rule will apply to the same customer on the same business day. Values are No Limit, or 1 through 5.
11	Min \$	MIN \$	The <b>Minimum Dollars</b> field is used to specify the lowest subtotal that can earn points for the rule.
12	Max \$	Max \$ 0	The <b>Maximum Dollar</b> field is used to specify the highest subtotal that can earn points for the rule.
13	Points	0	The <b>Points</b> field specifies the number of points a customer earns for the rule.
14	Add	Add Update	Click <b>Add</b> to save the new rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update.</b>
15	Exit	×	The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.

#### **Description Tab**

NAME	IMAGE
Rule Editor Description Tab	Add Rule 6 x General Description Date & Time Items Stores 2 HEADER 3 DESCRIPTION
	4 NOTES 5 Add

#	NAME	IMAGE	DESCRIPTION
1	Description Tab	Description	The <b>Description Tab</b> allows you to configure custom rule descriptions that will override generic system text.
2	Header	HEADER 1 Point per Order (Header) 1 POINT PER ORDER (DESCRIPTION) NOTES	The <b>Header</b> field defaults to the Rule Name manually entered into the general tab. Update this text field to change what a customer will see in <i>HungerRush</i> and the <i>HungerRush</i> mobile apps.
3	Description	DESCRIPTION 1 Point per Order (Description) 1 POINT PER ORDER (HEADER) 1 POINT PER ORDER (DESCRIPTION) NOTES	The <b>Description</b> field defaults to the logic text of the rule generated by all parameters and rule settings. Update this field to change what a customer will see. This field provides additional details regarding the rule.

#### **Rule Editor Description Tab continued**

4	Notes	Notes Notes 1 POINT PER ORDER (HEADER) 1 POINT PER ORDER (DESCRIPTION) NOTES	The <b>Notes</b> field does not have any default values. We recommend listing limitations and fine print here such as qualifying items or rule availability.
5	Add	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, Add is replaced with <b>Update</b> .
6	Exit	×	The Exit button will close the Rule Editor without saving any progress or changes.

### Date & Time Tab

NAME	IMAGE	
Rule Editor Date and Time Tab	Edit Rule       8         General       Description       1       Date & Time       Items       Stores         2       VALID DAYS       Sun       Mon       Tue       Web       THU       FRI       SAT         3       EFFECTIVE DATE       5       DAY START       12:00 AM       12:00 AM         4       End DATE       6       DAY END       12:00 AM       12:00 AM	

#	NAME	IMAGE	DESCRIPTION
1	Date & Time Tab	Date & Time	The <b>Date and Time</b> tab contains fields and settings to configure when a rule is valid so that a customer can earn points from the rule.
2	Effective Date	EFFECTIVE DATE	The <b>Effective Date</b> is the first day that the rule will start generating points for customers. This field is required for a general rule, and will populate to today's date when the rule is created.
3	End Date	End Date	The <b>End Date</b> is the last date that a point rule is active to generate points for customers. This field is not required. If it is blank, the rule will stay active and customers can always use it to earn points.
4	Valid Days	Valid Days Sun Mon Tue Wed Thu Fri Sat	The <b>Valid Days</b> options allow you to make a rule active or inactive on specific weekdays. By default, all days are active. The rule is active on checked days and inactive on unchecked days.

5	Day Start	Day Start 12:00 AM	The <b>Day Start</b> field is used to specify when your business day starts. This field defaults to 12:00 a.m. The main reason to change this value is if the rule is for happy hour or timed rules. If your business is 24/7 then you will want to specify the time that your next business day starts and make sure that the location closes day in POS at this time.
6	Day End	DAY END 12:00 AM	The <b>Day End</b> field is used to specify when your business day ends. This field defaults to 12:00 a.m. The main reason to change this value is if the rule is for happy hour or timed rules.
7	Add	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update</b> .
8	Exit	×	The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.

**Items Tab** 

NAME	IMAGE
Rule Editor Items Tab	Add Rule 1   General Description Date & Time Items Stores     2   GROUP NAME   6   # ITEMS TO MATCH   7     Add Rule     1     2     2     2     2     3     1     1     1     1     1
	9 Add

#	NAME	IMAGE	DESCRIPTION
1	Items Tab	Items	The <b>Items</b> tab contains fields that allow you to specify item(s) that are required for the customer to order for the point rule to apply.
2	Group Name	GROUP NAME	The <b>Group Name</b> field is free form text. However, if the group name is not spelled the same as the group database name in the POS menu, the rule will not apply.
3	Item Name	ITEM NAME	The <b>Item Name</b> field is free form text. However, if the item name is not spelled the same as the group database name in the POS menu, the rule will not apply.
4	Style Name	STYLE NAME	The <b>Style Name</b> field is free form text. However, if the item name is not spelled the same as the style database name in the POS menu, the rule will not apply.

HungerRush Loyalty Point Rule Item Tab continued...

5	Size Name	SIZE NAME	The <b>Size Name</b> field is free form text. However, if the item name is not spelled the same as the size database name in the POS menu, the rule will not apply.
6	Items To Match	# ITEMS TO MATCH 1  2 3	The <b>Items to Match</b> drop down list allows you to provide a list of items, and allows the loyalty member to earn points if the items on the order matches the quantity and specifications of the items in the rule.
7	Add Item	Add	The <b>Add Item</b> button will save the names you have entered in the saved item values section.
8	Saved Items	Group Name Item Name Style Name Size Name	The <b>Saved Items</b> section shows all items that are required to be placed on an order for the point rule to apply to that order.
8a	Saved Items	Group Name     Item Name     Style Name     Size Name       Pizza     CheesePizza     Large       Group Name     Item Name     Style Name     Size Name       Pizza     CheesePizza     Large	Click an existing <b>Saved Item</b> in a rule to edit the values or delete the item. A selected item will be highlighted in yellow.
8b	Edit Item Buttons	Update Delete Cancel	The Add Item button is replaced with Edit Item buttons when an item is selected. Update will save changes. Delete will remove the record of the item. Cancel will deselect the item and not save any changes.
9	Add	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update</b> .
10	Exit	×	The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.

## 

**Stores Tab** 



#	NAME	IMAGE	DESCRIPTION
1	Stores Tab	Stores	The <b>Stores Tab</b> displays all stores that have been configured to use HungerRush Loyalty. Stores can be arranged by user defined groups. Each group, sub group, and set of stores is then organized alphabetically.
2	Company	Franchise	The first option that is also the farthest left is the <b>Company</b> .
3	Group	Vest	The second level underneath the company contains <b>Groups</b> and stores that report directly to the company level.
4	Store	ED Main Hall	Each group can contain sub groups and stores as well. Typically there are 3 levels: Corporate> Groups> <b>Stores</b> . You can organize your stores and groups as you need to represent your brand's organization.

5	Partially Selected Group	East	Green squares with a yellow square inside indicate a <b>Partially Selected Group</b> . A partially selected group has some stores selected for the rule and some stores deselected.
6	Deselected Store/Group	Dev Store	Stores flagged with a blue square are <b>Deselected</b> for a rule to apply at that store. <u>Important:</u> When a rule is created <u>all stores and</u> <u>groups are deselected by default</u> . This indicates that the rule is configured as a company-wide rule and will apply to all groups and stores.
7	Selected store/Group	Vest	Green squares with a yellow checkmark indicate that the store is <b>Selected</b> or that all members of a group are selected.
8	Add/Update	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update</b> .
9	Exit	×	The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.

#### **Reward Rules**

Reward rules appear as green tiles in the HungerRush Loyalty Rules Configuration tile view. In the grid view, reward rules have a checked box in the Is Reward column. In both views, rules can be edited or removed. Once the Add New Reward Rule or Edit Reward Rule buttons are clicked, the Rule editor will pop up in an application window. The window will always display the General tab by default.



### **General Tab**

NAME	IMAGE	
NAME Rule Editor General Tab	IMAGE	
	15 To	

#	NAME	IMAGE	DESCRIPTION
1	General Tab	General	The <b>General Tab</b> is the default tab that displays when you edit or create a new reward rule. This tab determines rule type and value of the reward. The active tab always displays in green.
2	Description Tab	Description	The <b>Description Tab</b> allows you to configure custom rule descriptions that will override generic system text.
3	Items Tab	Items	The I <b>tems Tab</b> has setups to restrict rules to apply to specific items from the <i>HungerRush</i> POS menu.
4	Stores Tab	Stores	The Stores Tab allows you to specify whether the reward is redeemable at a store.

5	Rule Name	Rule Name	The <b>Rule Name</b> field allows you to enter in a custom name for your rule. This is a required field. Letters and numbers are valid characters. Special characters such as,!@#\$ %^&*() are not valid and the rule will not save if a special character is entered.
6	Rule Type	RULE TYPE Point Point Dollar Birthday Anniversary Registration	<ul> <li>There are five (5) types of reward rules. The Rule Type determines the requirements for the member to earn a reward.</li> <li>Point—applies a reward to a member's account once they have earned a specified number of points.</li> <li>Dollar—applies a reward to a member's account based on the amount of money a member has spent.</li> <li>Birthday—applies a reward to a member's account that is only valid on their birthday.</li> <li>Anniversary—applies a reward to a member's account that is only valid on their birthday.</li> <li>Registration—applies a reward to a member's account once they enroll in the loyalty program.</li> </ul>
7	ls Exclusive	☐ Is Exclusive ✓ Is Exclusive	The <b>Is Exclusive</b> flag determines if the member can apply multiple loyalty rewards to the same order. If this flag is checked on a rule, and a member's order meets requirements for that rule and another rule, HungerRush Loyalty will allow the customer to only apply one reward. The member can remove a reward and apply a different reward if desired.
8	Store Admin Access	STORE ADMIN ACCESS Allow Allow Disallow	The <b>Store Admin Access</b> option will either Allow or Disallow Company Users and Store Admins to edit the rule once it is saved.

9	Days Valid	Days Valid 1 Signup Bonus <sup>Expires on 12/17/2016</sup>	The <b>Days Valid</b> field specifies the number of days a reward code issued by the rule will be valid. This will update the reward email with an automated expiration date.
10	Reward Type	REWARD TYPE         Amount Off         Amount Off         Percent Off         Store Cpn	The <b>Reward Type</b> determines how the member's order will be discounted. This is either a flat dollar amount off of the subtotal or a percent off of the subtotal. This can also be setup as a Store Coupon. If the store Coupon is selected, the discount field will be replaced with a <b>Coupon Code</b> field. This must be a 9 digit (or less) validation code on a Coupon in the POS.
11	Min Points	MIN POINTS 0	The <b>Minimum Points</b> field is the number of points a member must earn before a point based reward rule will apply a reward to their account. This field is greyed out for all rule types except point based reward rules.
12	Min \$ Spent Over	MIN \$ SPENT OVER None T Last 30 Days Last 60 Days Last 90 Days	The Minimum Dollars Spent Over field is used for the dollar rule type. This field is greyed out for all other rule types. This field has a drop down menu of four (4) options. None—If none is selected the rule will only apply to one order at a time. Last 30, 60, or 90 Days—these three options will allow the rule to review the customer's order history. If a customer has spent the specified amount of money during the selected time period, the reward will be awarded to their account.

13	Max Reward	Max Reward 0	The <b>Maximum Reward</b> field is used for percent off reward type. It specifies the largest discount that can be applied for percentage discounts. A customer earns a 10% discount reward but the max reward is set to \$10.00. If the customer spends \$150.00 on an order and applies this reward, the discount will still be \$10.00 instead of \$15.00.
14	Reward \$ Reward %	Reward \$ 0 Reward % 0	This field is contextual and changes between dollars and percentages based on the <b>Reward Type.</b> <b>Reward Value</b> —this is the flat dollar amount for <b>Amount Off</b> rewards. <b>Reward Percent</b> —this is the percent that is discounted for <b>Percent Off</b> rewards.
15	Add	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update.</b>
16	Delete		The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.

#### Description

NAME	IMAGE
Rule Editor Descripti on Tab	Edit Rule 7 ×     General 1   Description Items   Stores     3   Description     3   Description     4   Notes   5   Customer Friendly Name   Test3     6

#	NAME	IMAGE	DESCRIPTION
1	Description Tab	Description	The Description Tab allows you to configure custom rule descriptions that will override generic system text.
2	Header	HEADER 1 Point per Order (Header) 1 POINT PER ORDER (HEADER) 1 POINT PER ORDER (DESCRIPTION) NOTES	The Header field defaults to the Rule Name manually entered into the general tab. Update this text field to change what a customer will see.

#### Rule Editor Description Tab continued

3	Description	DESCRIPTION 1 Point per Order (Description) 1 POINT PER ORDER (HEADER) 1 POINT PER ORDER (DESCRIPTION) NOTES	The Description field defaults to the logic text of the rule generated by all parameters and rule settings. Update this field to change what a customer will see. This field provides additional details regarding the rule.
4	Notes	Notes Notes 1 POINT PER ORDER (HEADER) 1 POINT PER ORDER (DESCRIPTION) NOTES	The Notes field does not have any default values. We recommend listing limitations and fine print here such as qualifying items or time frames for rule availability.
5	Customer Friendly Name	CUSTOMER FRIENDLY NAME Test1 CREWARD CODE: HC105268 - Test1	The Customer Friendly Name will over-write the rule description text in any emails to loyalty members. Use this field to present a reward as a "Free Product" to your loyalty members.
6	Add	Add Update	Click Add to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, Add is replaced with Update.
7	Exit	×	The Exit button will close the Rule Editor without saving any progress or changes.

Items	
NAME	IMAGE
Rule Editor Item Tab	Edit Rule     1       General     Description     Items       Stores     8       2     General     Description       3     Tem Name     7     # ITEMS TO MATCH       3     Item Name     9     Group Name     Item Name       9     Group Name     Item Name     Style Name       4     Style Name     Size Name       7     Size Name
	6 Add

#	NAME	IMAGE	DESCRIPTION
1	Items Tab	Items	The <b>Items</b> tab contains fields that allow you to specify qualifying item(s) that the reward will apply to.
2	Group Name	GROUP NAME	The <b>Group Name</b> field is free form text. However, if the group name is not spelled the same as the group database name in the POS menu, the rule will not apply.
3	Item Name	ITEM NAME	The <b>Item Name</b> field is free form text. However, if the item name is not spelled the same as the group database name in the POS menu, the rule will not apply.
4	Style Name	Style Name	The <b>Style Name</b> field is free form text. However, if the item name is not spelled the same as the style database name in the POS menu, the rule will not apply.

HungerRush Loyalty Reward Rule Items Tab continued...

5	Size Name	SIZE NAME	The <b>Size Name</b> field is free form text. However, if the item name is not spelled the same as the size database name in the POS menu, the rule will not apply.
6	Add Item	Add	The <b>Add Item</b> button will save the names you have entered in the saved item section.
7	ltems To Match	# ITEMS TO MATCH 1  2 3	The <b>Items to Match</b> drop down list allows you to provide a list of items, and allows the loyalty member to redeem the reward if the item(s) on the order match the number and specifications of the items to match in the rule.
8	No Match Message	No MATCH MESSAGE: Please select pizza, brownies, or salad	The <b>No Match Message</b> is a custom message that will display in <i>HungerRush</i> or the POS if someone attempts to redeem the reward without meeting the item requirements.
9	Saved Items	Group Name Item Name Style Name Size Name	The <b>Saved Items</b> section shows all items that are required to be placed on an order for the point rule to apply to that order.
9a	Saved Items	Group Name     Item Name     Style Name     Size Name       Pizza     CheesePizza     Large       Group Name     Item Name     Style Name     Size Name       Pizza     CheesePizza     Large	Click an existing <b>Saved Item</b> in a rule to edit the values or delete the item. A selected item will display as yellow.
9b	Edit Item Buttons	Update Delete Cancel	The Add Item button is replaced with Edit Item buttons when an item is selected. Update will save changes.
			Delete will remove the record of the item. Cancel will deselect the item and not save any changes.
10	Add	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update</b> .
11	Exit	×	The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.


#	NAME	IMAGE	DESCRIPTION
1	Stores Tab	Stores	The <b>Stores Tab</b> displays all stores that have been configured in HungerRush Loyalty. Stores can be arranged by user defined groups. Each group, sub group, and set of stores is then organized alphabetically.
2	Company	Franchise	The first option that is also the farthest left is the <b>Company</b> .
3	Group	Vest	The second level underneath the company contains <b>Groups</b> and stores that report directly to the company level.
4	Store	ED Main Hall	Each group can contain sub groups and stores as well. Typically there are 3 levels: Corporate> Groups> <b>Stores</b> . You can organize your stores and groups as you need to represent your brand's structure.

5	Partially Selected Group	East	Green squares with a yellow square inside indicate a <b>Partially Selected Group</b> . A partially selected group has some stores selected for the rule and some stores deselected.
6	Deselected Store/Group	Dev Store	Stores flagged with a blue square are Deselected for a rule to apply at that store. Important: When a rule is created <u>all stores and</u> groups are deselected by default. This indicates that the rule is configured as a company-wide rule and will apply to all stores and groups.
7	Selected store/Group	Vest	Green squares with a yellow checkmark, indicate that the store is <b>Selected</b> or that all members of a group are selected.
8	Add/Update	Add Update	Click <b>Add</b> to save the new Rule and return to the Rules Configuration screen. Click this button only after entering data as needed for all tabs. When editing a rule, <b>Add</b> is replaced with <b>Update</b> .
9	Exit		The <b>Exit</b> button will close the Rule Editor without saving any progress or changes.

#### **Customer Maintenance**

The customer maintenance menu allows users to search for existing loyalty member accounts. Once an account has been selected, users can add or subtract points, and issue unique rewards to all selected customer accounts.

NAME	IMAGE
Customer Maintenance	1 RULES CONFIGURATION   2 CUSTOMER MAINTENANCE   Search Customers By   3   4 Phone   5 Email   6 Loyalty ID   Powered By Revention Inc.

#### **Customer Search**

The customer search is the default display after clicking on Customer Maintenance. Enter data for the selected parameter to search the HungerRush Loyalty database for a loyalty member's account.

#	NAME	IMAGE	DESCRIPTION		
1	Rules Configuration	<b>RULES CONFIGURATION</b>	Click the <b>Rules Configuration</b> button to return to the main window to edit and create rules.		
2	Customer Maintenance	Customer Maintenance	Click the <b>Customer Maintenance</b> button to change the window to the customer search menu.		
3	Text Input	Search Customers By	The Text Input field is where you enter text for the selected search parameter. <b>Please Note:</b> accepted characters change by the active search parameter.		
4	Phone Number	Phone	A customer's <b>Phone Number</b> is the default search parameter. Numbers are the only accepted characters, as numbers are typed they are automatically formatted. To execute a search, a ten digit phone number must be entered.		

5	Email	Email	Click the <b>Email</b> button to change the search parameter to the email associated with a loyalty account. Numbers, letters, and some special characters are accepted.
6	Loyalty ID	Loyalty ID	Click <b>Loyalty ID</b> to change the search parameter to the customer's system generated ID number. Numbers and letters are accepted characters. Loyalty member ID's start as seven character strings but will lengthen based on the number of customers enrolled and can include letters.
7	Search	P Search	Click the <b>Search</b> button to execute the query. If the data was invalid, warnings will display below the text input field. If there are no matching records, an error window will display stating this. If there are matching records, the window will update.

#### **Customer Search Results**

The customer search results menu only displays after a successful search of the HungerRush Loyalty database. The results provide an overview of customer information and allow users to return to the search menu, edit loyalty member point totals, or create rewards.



#	NAME	IMAGE	DESCRIPTION		
1	Search	م Search	Click the <b>Search</b> button to return to the customer search menu.		
2	Add Points	Add Points	Click <b>Add Points</b> to add or subtract points to a member's Point Balance.		
3	Create Reward	Create Reward	Click <b>Create Reward</b> to issue a unique, one-time reward to the selected members.		
4	Select All Results		Click <b>Select All</b> to make mass changes to all results.		
5	Select Account		Click <b>Select Account</b> to make changes to one account at a time.		
6	Loyalty ID	Loyalty ID 1048638	Click the <b>Loyalty ID</b> header to sort results by this field. The <b>Loyalty ID</b> is a unique, system generated number to help you identify the member.		
7	First Name	First Name TEST	Click the <b>First Name</b> header to sort results alphabetically by this field. This field is populated by employees or imported data.		

8	Last Name	Last Name TEST	Click the <b>Last Name</b> header to sort results alphabetically by this field. This field is populated by employees or imported data.
9	Email	Email 🔺	Click the <b>Email</b> header to sort results alphabetically by this field. This field is populated by employees or imported data, but each email address is unique and can only be entered once in HungerRush Loyalty.
10	Point Balance	Point Balance 76	Click the <b>Point Balance</b> header to sort results alphabetically by this field. This field can be updated using the <b>Add Points</b> function or by point rules.
11	Page Navigation		Use the page numbers to navigate to additional pages with more groups.

#### **Customer Import**

The customer import functionality allows you to take information from a previous loyalty program and import customer data into your HungerRush Loyalty database. This allows your loyalty members to seamlessly transition between your previous loyalty program and HungerRush Loyalty.

Import Customers 8 ×
Specify the order of contents: (Drag & drop to rearrange the order)   1    1   1

#	NAME	IMAGE	DESCRIPTION
		Specify the order of contents: (Drag & drop to rearrange the order) Email* Last Name* First Name* Phone ** Alt Phone Signup Date Email*	There are four required fields for a record to be imported into HungerRush Loyalty. These four fields are marked with a red asterisk. Email First Name
		First Name*	Last Name
			Phone Number
	Import Filo	Last Name*	There are four optional fields that can be imported:
1	Contents	Phone #*	Alt Phone
		Alt Phone	Signup Date (Registration Date)
			Birthday
		Signup Date	Points
		Birthday	Yellow boxes signify the order of the document's contents for each column. Drag and drop the boxes to match the order of your import file.
		Points	<b>Important:</b> All import files must be in a comma delimited format, .csv file type extension with blank values for missing data.
2	Header Toggle	Does file(s) have a header? Yes No	If your import file has <b>Headers</b> (Column Names as the first row), select <b>Yes</b> . If the first row is a customer record, select <b>No</b> .
3	Update Points	If a customer already exists in the system: <ul> <li>Update Points</li> </ul>	<b>Update Points</b> allows you to add a loyalty member's points to an existing record. Check the box to turn this option on.
4	Update Profile	If a customer already exists in the system:	<b>Update Profile</b> allows you to update the following fields on an existing loyalty member's account:
			First Name, Last Name, Phone, Alt Phone, and Birthday.
5	Add Files	+ Add Files	Add Files allows you to select a .csv file from your computer to upload to the Import Window.
	Add Files		Important: if the file selected is not, .csv, then you will receive an invalid file type error.

6	Uploaded Files	Avanti Final 3-28-16.csv Pizza master fusion pre data edit.xlsx File type not allowed	<ul> <li>Uploaded Files display under the Add Files</li> <li>button. Files in Green are accepted .csv format.</li> <li>Invalid file types, such as .xls, .xlsx, and .tldr etc. are highlighted in orange with a warning that the file isn't allowed.</li> <li>Click the delete button on the far right of the record to remove it.</li> </ul>
7	Start Upload	<ul><li>Start Upload</li><li>Start Upload</li></ul>	Start Upload will begin writing the records to your HungerRush Loyalty database. Any invalid files that have been uploaded will disable the start upload button until they are removed.
8	Exit	×	Click <b>Exit</b> to leave the Customer Import window without importing any customers.

#### **Customer Import Required Fields**

In order for a customer to be imported into HungerRush Loyalty they must have the four required fields: First Name, Last Name, Phone, and Email. If any of these fields is blank on import, the record will be skipped and not entered into HungerRush Loyalty.

Please Note: First Name and Last Name are separate fields.

#### **Customer Import Optional Fields**

There are four optional fields that can be added to a customer record on import: Alternate Phone, Enrollment Date, Current Points, and Birthday.

Please Note: Imported customers will not receive registration rule emails because the customer has already enrolled in your loyalty program.

#### **Customer Import Examples**

We will go through four import examples to illustrate how data will be imported and saved into your HungerRush Loyalty database when you complete a customer import. For each example, we will use the same data shown below; however, the options for "Update Profile" and "Update Points" will be turned on and off.

First, we'll go over viewing data in two standard editor programs: Excel, and Notepad. We have three separate records, one record for <u>Test@HungerRush.com</u>, one record for <u>Example@HungerRush.com</u>, and a duplicate record for <u>Test@HungerRush.com</u> with different data.

А	В	С	D	E	F	G	Н
Email	Phone	Last Name	First Name	Signup Date	Points	Birthday	Alt Phone
Test@revention.com	8777387444	Test	Revention	3/29/2016	10		
Example@revention.com	8777387443	Revention	Example	3/29/2016	10		
Test@revention.com	8777387444	TEST	REVENTION	2/29/2016	222	1/1/1990	99999999999

Customer data in a .csv file opened with Microsoft Excel:

Customer data in a .csv file opened with Notepad:

Please Note: Blank fields for Birthday and Alt Phone are marked with commas even though the fields have no data.

Honeycomb Import Example Guide - Notepad
File Edit Format View Help
Email,Phone,Last Name,First Name,Signup Date,Points,Birthday,Alt Phone Test@revention.com,8777387444,Test,Revention,2/1/2016,10,1/1/1990,999999999 Example@revention.com,8777387443,Revention,Example,3/1/2016,10,, Test@revention.com,8777387444,TEST,REVENTION,2/29/2016,222,,

#### **Customer Import Example 1**

For example 1, we will import the customer record and have the wizard skip any records that already exist.

To complete the initial Import we will load the import wizard, and then **Specify the order of contents.** This means that the header names are dragged into the same order in our import document above.

Sp	ecify the o	order of co	ntents: ( <i>D</i>	rag & drop to	o rearrange ti	he order)		
	Email*	Phone #*	Last Name*	First Name*	Signup Date	Points	Birthday	Alt Phone

Next, we check **yes**, that the import file has a Header. This means that the first row of data will be skipped by the import function.



After we have designated the header status, we set options for how HungerRush Loyalty will handle records that already exist. This is done by the **Update Points** and **Update Profile** check boxes. For example 1, we will leave both boxes unchecked. This means, that HungerRush Loyalty will skip any records in the Import file if they have the same email as an existing record in the database.

If a	customer	already	exists	in	the	system:
------	----------	---------	--------	----	-----	---------

- 📃 Update Points
- 🔲 Update Profile

Lastly, the file is added and we click **Start Upload**.

Now, we look at the results. From our original data, listed below, we had two customer records with the same email.

Α	В	С	D	E	F	G	Н
Email	Phone	Last Name	First Name	Signup Date	Points	Birthday	Alt Phone
Test@revention.com	8777387444	Test	Revention	3/29/2016	10		
Example@revention.com	8777387443	Revention	Example	3/29/2016	10		
Test@revention.com	8777387444	TEST	REVENTION	2/29/2016	222	1/1/1990	99999999999

Duplicate emails in the same file will always be skipped. This is why it is very important to review your import files and delete, combine, or remove duplicate records.

File Name	Status
Honeycomb Import Example Guide.csv	Imported: 2 records. Skipped: 1 records

The result is two customers in HungerRush Loyalty:

Account#	Email	Phone	Last Name	First Name	Signup Date	Points
1048979	Test@HungerRush.com	8777387444	Test	HungerRush	3/29/2016	10
1048980	Example@HungerRush.com	8777387443	HungerRush	Example	3/29/2016	10

#### **Customer Import Example 2**

For our second example, we will import the same three records, but with different point values. Since we completed an import in example 1, <u>Test@HungerRush.com</u>, and <u>Example@HungerRush.com</u>, are existing customers both with 10 points. We want to update their point values.

	А	В	С	D	E	F	G	Н
1	Email	Phone	Last Name	First Name	Signup Date	Points	Birthday	Alt Phone
2	Test@revention.com	8777387444	Test	Revention	2/1/2016	222	1/1/1990	6666666666
3	Example@revention.com	8777387443	Revention	Example	3/1/2016	300		
4	Test@revention.com	8777387999	Rev	Test	2/29/2016	100		

We use all of the exact same settings except **Update Points**. This checkbox is turned on.

port Custo	omers						
specify the	e order of co	ontents: (	Drag & drop t	o rearrange tl	he order)		
Email*	Phone #*	Last Name <sup>4</sup>	First Name*	Signup Date	Points	Birthday	Alt Phone
Does file(s)	) have a he	ader?					
Yes	No						
[f a custom	ner already	exists in t	he system:	:			
🖉 Update	Points						
🗌 Update	Profile						
+ Add Files	<ul> <li>Start</li> </ul>	Upload					
Honeyco	omb Import I	Example Gi	uide.csv				

This gives us the following results on the import, two records imported, one record skipped.

File Name	Status
Honeycomb Import Example Guide.csv	Imported: 2 records. Skipped: 1 records

For the actual customer records in HungerRush Loyalty, we have the exact same customer information, but their points are updated to the combined total of their points in HungerRush Loyalty, plus the points on the second import.

Account#	Email	Phone	Last Name	First Name	Signup Date	Points
1048979	Test@HungerRush.com	8777387444	Test	HungerRush	3/29/2016	232
1048980	Example@HungerRush.com	8777387443	HungerRush	Example	3/29/2016	310

#### **Customer Import Example 3**

For our third example, we will import the same three records, but with updated information for their profiles. Since we completed an import in example 1 and example 2, <u>Test@HungerRush.com</u>, and <u>Example@HungerRush.com</u>, are existing customers with point totals of 232 and 310 respectively.

We only want to update their information, so the fields we have updated are highlighted in red.

	Α	В	С	D	E	F	G	Н
1	Email	Phone	Last Name	First Name	Signup Date	Points	Birthday	Alt Phone
2	Test@revention.com	777777777777777777777777777777777777777	Revention	Tester	3/30/2016	222	2/2/1990	6666666666
3	Example@revention.com	444444444	Revention	Example	3/1/2016	300	3/3/2000	3333333333
4	Test@revention.com	8777387999	Rev	Test	2/29/2016	100		

We use all the same settings, except **Update Profile** checkbox is turned on, and **Update Points** is turned off.

Specify the order of contents: (Drag & drop to rearrange the order)         Email*       Phone #*       Last Name*       First Name*       Signup Date       Points       Birthday       Alt Phone							
Email*     Phone #*     Last Name*     First Name*     Signup Date     Points     Birthday     Alt Phone							
Email* Phone #* Last Name* First Name* Signup Date Points Birthday Alt Phone							
Does file(s) have a header?							
Yes No							
If a customer already exists in the system:							
Update Points							
🕑 Update Profile							
+ Add Files Start Upload							
Honeycomb Import Example Guide.csv X							

This gives us the following results on the import, two records imported, one record skipped.

File Name	Status
Honeycomb Import Example Guide.csv	Imported: 2 records. Skipped: 1 records

For the actual customer records in HungerRush Loyalty, we updated customer information, but their points remain the same.

Account#	Email	Phone	Last Name	First Name	Signup Date	Pts	Birthday	Alt Phone
1048979	Test@HungerRush.com	77777777777777777	HungerRush	Tester	3/29/2016	222	2/2/1990	666
1040373	resterningentusmeon		Hungentush	rester	5,25,2010		2/2/1550	6666666
10/8980	Example@HungerRush.	лалалалал	HungerRush	Example	3/29/2016	310	3/3/2000	333
1040500	com		nungentusii	Example	5/25/2010	510	5, 5, 2000	3333333

**Please Note:** The signup date, while different and flagged for update has not changed (field marked in green). This field is never updated once recorded in HungerRush Loyalty.

#### **Customer Import Example 4**

For our fourth example, we will import the same three records, but with updated information for their profiles and updated points. Since we completed an import in example3, <u>Test@HungerRush.com</u>, and <u>Example@HungerRush.com</u>, are existing customers with point totals of 232 and 310 respectively. We want to update the first name of Test and add 100 points to each account.

Α	В	С	D	E	F	G	Н
Email	Phone	Last Name	First Name	Signup Date	Points	Birthday	Alt Phone
Test@revention.com	777777777777777777777777777777777777777	Revention	Test	3/30/2016	100	2/2/1990	6666666666
Example@revention.com	444444444	Revention	Example	3/1/2016	100	3/3/2000	33333333333
Test@revention.com	8777387999	Rev	Test	2/29/2016	100		

We turn on both **Update Profile** and **Update Points** since we need to update both records.

Import Customers				×	
Specify the order of contents: (Drag & drop to rearrange the o	order)				
Email* Phone #* Last Name* First Name* Signup Date F	Points	Birthday	Alt Phone		
Does file(s) have a header?					
Yes No					
If a customer already exists in the system:					
✓ Update Points					
✓ Update Profile					
+ Add Files Start Upload					
Honeycomb Import Example Guide.csv *					

This gives us the following results on the import, two records imported, one record skipped.

File Name	Status
Honeycomb Import Example Guide.csv	Imported: 2 records. Skipped: 1 records

For the actual customer records in HungerRush Loyalty, we updated customer information and points. All fields affected are highlighted in red.

Account#	Email	Phone	Last Name	First Name	Signup Date	Pts	Birthday	Alt Phone
1048979	Test@HungerRush.com	7777777777	HungerRush	Test	3/29/2016	322	2/2/1990	666 6666666
1048980	Example <i>@HungerRush</i> . com	4444444444	HungerRush	Example	3/29/2016	410	3/3/2000	333 3333333

### HungerRush Loyalty in the Point of Sale

HungerRush Loyalty completely integrates with your *HungerRush* point of sale ordering platform, when HungerRush Loyalty is enabled there are several new buttons, messages, and warnings that your employees will see. The new buttons allow employees in store to look up loyalty member accounts, perform ad-hoc points adjustments, and issue one-time rewards to loyalty members directly from the point of sale without using the R-Enterprise web portal.

#### **Enrolling a Customer as a Loyalty Member**

New customers can be enrolled in your loyalty program by employees during the normal ordering process with two easy steps.



#### Looking Up an Existing Loyalty Member in the POS Customer Database

After a loyalty member has been saved to *HungerRush* Point of Sale, whenever an employee selects a customer profile and applies it to an order, the point of sale retains information on Loyalty enrollment status. There are no additional actions required.

Employees can use any field on the customer profile to apply the customer's record to the order. Valid lookup fields are: Phone, Name, Location, Address, ID, Email, and Acct #. The fastest way to retrieve the customer record is through the customer's email address or phone number. Customers who are also Loyalty Members will be designated with the green \$ next to their name in the orders screen.



#### Loyalty Member Lookup in the Point of Sale Order Screen

Loyalty member information can be added to an order with or without a saved customer profile in the point of sale. The loyalty lookup in the point of sale orders screen can be used to look up a loyalty account by Telephone, Email, or Loyalty ID.

Using this option will not save the member's record to the point of sale customer database. Any information added to the order that is not stored in the HungerRush Loyalty database, such as the member's address, will need to be re-entered the next time the customer orders if the record is not manually saved.

# $\bigcirc$

#### HungerRush Point of Sale Customer Information

Some order types may be configured for quick service, dine-in, or bar-tabs, and may not be configured to require or save customer information.

For example, the Bar order type is typically set up so that it does not save customer records. The loyalty lookup function in the point of sale Orders screen allows customer information to be added to the order without searching through the Point of Sale Customer database or saving any information to the customer database in the point of sale.

NAME		IMA	\GE	
	5	1 2 Telephone Search Cur 3 Emuil	stomers By:	6 Find
		Email <b>Search</b>	R <i>esults</i> Name	Points
U				
Loyalty Loyalty				
Member Search				
			8	Exit

#	NAME	IMAGE	DESCRIPTION
1	Search By		The <b>Search By</b> field is where customer email, telephone, or Loyalty ID can be entered. The characters that can be typed in this field are restricted by the Search Parameter.
2	Telephone	Telephone	The <b>Telephone</b> search parameter will return all member accounts in the HungerRush Loyalty database that have the telephone number associated with their account. When searching by telephone, only numbers can be entered into the <b>Search By</b> field.
3	Email	Email	The <b>Email</b> search parameter will return the one (1) account registered in HungerRush Loyalty with that email address. When searching by email address, the search can only be completed if a corretly formatted email is entered. All emails must have an @ and a domain suffix like " <b>.NET</b> " or " <b>.COM</b> ".
4	Loyalty ID	Loyalty ID	The <b>Loyalty ID</b> search parameter will return the one (1) account registered in HungerRush Loyalty with that member's ID. When searching using the Loyalty ID, numbers and letters can be entered in the <b>Search By</b> field.
5	Input	2	Click the <b>Input</b> button after selecting the parameter to enter in the values to search for. The input options will change based on the field selected.

Loyalty Member Lookup in Orders Sreen continued...

6	Find	Find	Click the <b>Find</b> button to search the HungerRush Loyalty Database and display any results that match your search parameter.
7	Search Results	Search Results Email Name Points squick@revention.com TEST, TEST 131	All Loyalty Member Accounts that meet the criteria of your search will display in the <b>Search</b> <b>Results</b> section. Click the desired loyalty member's account in the results section to earn points or redeem rewards.
8	Exit	Exit	Click the exit button to close the <b>Loyalty</b> <b>Lookup</b> window without linking a loyalty member account to the order.

#### **Applying a Reward Code**

When a member wants to redeem a reward through *HungerRush* Point of Sale, the employee will place the order as usual. Before collecting payment, the employee must apply the HungerRush Loyalty reward to the order. For the reward to be redeemed, the member must provide the employee with the HungerRush Loyalty Reward Code.





The applied reward will show a red discount display **[Loyalty Program Name]** under the item(s) modified.

#### **Rewards in the Point of Sale– No Validation**

The HungerRush Loyalty interface in the POS can be updated to bypass the reward code entry. Instead, employees can view all available rewards on a loyalty member's account from the orders screen and apply any reward the customer requests. Follow instructions below to enable this functionality.

Step	IMAGE	Instructions
1	Conitig	Click <b>Config</b> .
2	System	Click <b>System</b> .
3	Install Settings	Click Install Settings.
4	No Validation	Click <b>No Validation</b> .
5	Save	Click <b>Save</b> .
6	Switch user Devices and Printers Log off Lock Run Restart Sleep Sleep	Restart Station1.



#### **Applying No Validation Rewards**

Once the POS has been updated to bypass the Validation Code, follow the steps below to look up rewards and apply them to an order.



3	Customer Details   TEST, TEST   AQUICK@REVENTION.COM   877-738-7444 <b>3 Rewards</b> \$10.00 off   CustMaintRent   Loyalty	The Customer Details screen will display with the loyalty member's acocunt information: Name, Email, Phone Number, Number of Points earned, number of points required for the next reward, number of available rewards, and all available Rewards will display as buttons. The button name will display either the Dollar amount off, Percent off, or the Customer Friendly Name if one is entered.
4	\$10.00 off	Click the customer's desired reward.
5	Qty     Description     Price       1     BBQ Chicken Pie     18.00       Sweet and Sour     [YourProgramNameHere]     -5.00	The reward will be applied to the order, if the customer's order meets requirements for valid items.

# Loyalty Member Account Maintenance in the Point of Sale

HungerRush Loyalty is completely integrated into the *HungerRush* Point of Sale Software. Store users can access and modify point balances and issue rewards on-the-fly to resolve issues and improve loyalty member experiences. Instructions to update a customer's point balance and issue unique one-time rewards are outlined below.

#### IMAGE Step Instructions Click the Config button to access the Config 1 configuration menu. Click the Customer Maintenance button in Customer 2 the bottom left of the configuration Maint. submenu. To access the configuration menu and the Config customer maintenance sub menu there are 🕑 Customer Maint 2a two POS security fields that must be turned Allow Config Function on. Click the HungerRush Loyalty button at the 3 Honeycomb upper right to access the HungerRush Loyalty account maintenance menu. Search Customers B Loyalty ID Points Balance ү Find Points Reward Points To Add: 0 • This will open the HungerRush Loyalty Search Result Account Maintenance menu. From here, Message To Customer 4 you can search for member profiles, update members' points balances, or issue a unique one-time reward to a member. Add Points

#### Access the HungerRush Loyalty Account Maintenance Menu

#### Searching for a HungerRush Loyalty Loyalty Member

Loyalty member accounts can be searched using 3 fields: Telephone, Email, and Loyalty ID (Member ID in the customer's email communication from HungerRush Loyalty).



#	NAME	IMAGE	DESCRIPTION
1	Search By		The <b>Search By</b> field is where customer email, telephone, or Loyalty ID. The characters that can be typed in this field are restricted by the Search Parameter.
2	Telephone	Telephone	The <b>Telephone</b> search parameter will return all member accounts in the HungerRush Loyalty database that have the telephone number associated with their account. When searching by telephone, only numbers can be entered into the <b>Search By</b> field.
3	Email	Email	The <b>Email</b> search parameter will return the one (1) account registered in HungerRush Loyalty with that email address. When searching by email address, the search can only be completed if a corretly formatted email is entered. All emails must have an @ and a domain suffix like " <b>.NET</b> " or " <b>.COM</b> ".

4	Loyalty ID	Loyalty ID	The <b>Loyalty ID</b> search parameter will return the one (1) account registered in HungerRush Loyalty with that member's ID. When searching using the Loyalty ID, only numbers can be entered in the <b>Search By</b> field.
5	Find	Find	Click the <b>Find</b> button to search the HungerRush Loyalty Database and display any results that match your search parameter.
6	Search Results	Search Results           Email         Name         Points           aquick@revention.com         TEST, TEST         131	All Loyalty Member Accounts that meet the criteria of your search will display in the <b>Search Results</b> section.

#### Modifying the Point Total of a Loyalty Member

Once you have searched for a loyalty member and identified their account, you can update their points total as needed. By selecting the members account from the results list and then using the modify points interface.

	IMAGE	
Modify Loyalty Member Points	Loyalty ID: Points Balance: Points Reward Points To Add: Message To Customer:	
	4 Add Points	

#	NAME	IMAGE	DESCRIPTION
1	Points Tab		The <b>Points Tab</b> allows you to add points to a member's account.
2	Points to Add	Points To Add:	Type the value or use the up and down arrows to specify the number of <b>Points to</b> <b>Add</b> to the member's account.
3	Message to Customer	Message To Customer:	The <b>Message to Customer</b> function allows you to enter a special message that will be sent to the customer via email when the <b>Add</b> <b>Points</b> button is clicked.
4	Add Points	Add Points	Click <b>Add Points</b> to update the points and trigger an automatic email from HungerRush Loyalty to the member with your custom message.
4a	Security	Loyalty Add Loyalty Points	In order to add points to a profile, a user must have the Loyalty > <b>Add Loyalty Points</b> security enabled.

#### **Applying a Unique Reward to a Loyalty Member Account**

Once you have searched for a loyalty member and identified their account, you can generate a unique onetime code that is valid for an amount or percent off discount to an entire order.

	IMAGE
	1 TEST, TEST
	Loyalty ID: 1048638
	Points Balance: 131
	Points Reward 2
	3 Reward Name:
	Reward Type: 4 Amt Off Pet Off 5
Create Unique	6 Reward: 0.00 ÷
Rewards	7 Max Reward: 0.00
	8 Message To Customer:
	9 🕢 Not valid with other rewards:
	10 Create Reward

#	NAME	IMAGE	DESCRIPTION
1	Loyalty Member Information	TEST, TEST Loyalty ID: 1048638 Points Balance: 131	The <b>Loyalty Member Information</b> section shows the Loyalty ID, Name, and current points on the selected loyalty member account. Use this field to validate you are sending the reward to the correct account.
2	Reward Tab	Reward	The <b>Reward Tab</b> allows you to issue one- time unique rewards to a single loyalty member account at a time. Rewards are immediately sent to the customer via email. Rewards can be for a flat amount off or a percent value off an entire order. You can also add a personal message to the customer that will be included on the email.
2	Roward Name	Pourord Name: 5 on US	Type the <b>Reward Name</b> in this field. The reward name will display on HungerRush Loyalty Reporting to track this reward. The <b>Reward Name</b> will also be the subject of the amail cant to the sustemer
3		Reward Maine, 19 on us	Please Note: This field is alphanumeric, it will not accept special characters such as !@#\$%^&*()_+ and is limited to 30 characters.
4	Reward Type Amount Off	Amt Off	Click the <b>Amount Off</b> button to issue a reward for a flat dollar amount discount to an entire order.
5	Reward Type Pct Off	Pet Off	Click the <b>Amount Off</b> Button to issue a reward for a percent discount applied to an entire order.
6	Reward Value	Reward:         0.00           Reward (%):         0.00	Use the up and down arrows or type in the field to set the <b>Reward Value</b> . The <b>Reward Value</b> field is contextual and updates by the amount off or percent off.
7	Max Reward Value	Max Reward: 0.00 Max Reward: 0.00	The <b>Max Reward Value</b> field will set the maximum value of a reward for a <b>Percent Off</b> reward. This field can only be updated when the <b>Pct Off</b> type is selected.

8	Message to Customer	Message To Customer:	The Message to Customer field allows you to type a personal message to a customer that they will receive via Email. Please note: This email will be sent immediately and is not redactable. Pelase note: This field is limited to 250 characters including spaces.
9	Not Valid with Other Rewards	Not valid with other rewards Not valid with other rewards	The <b>Not Valid with Other Rewards</b> option can restrict the reward from being used with other loyalty rewards.
10	Create Reward	Create Reward	The <b>Create Reward</b> button will update the loyalty member's account with a reward and immediately send an email to the customer with their <b>HungerRush Loyalty</b> Code to redeem the reward. The email will also include any text in the <b>Message to Customer</b> field. The <b>Reward Name</b> and <b>Reward</b> <b>Value/Reward Percent</b> fields must be
10a	Loyalty Reward Security	E Loyalty	In order to issue a reward to a profile, a user must have the Loyalty > <b>Give Reward</b>

### New Messages in the Point of Sale

There are several new popup messages related to HungerRush Loyalty that are triggered. Each of these messages and an explanation is listed below.

Message	Description
Honeycomb Successfully enrolled in Honeycomb.	When an employee clicks the <b>Add HungerRush</b> <b>Loyalty</b> button to enroll a customer, the customer information is validated against the database for existing accounts. If the customer has not enrolled and all fields are filled out, the employee will receive this success message. The employee must press <b>OK</b> to continue using <i>HungerRush</i> .
You must enter First Name, Last Name, Email, and Phone.	When an employee clicks <b>Add HungerRush Loyalty</b> to enroll a new customer, but hasn't filled out all required fields, this message will display to remind them that all four fields need to be filled out to enroll the customer in HungerRush Loyalty. The employee must press <b>OK</b> to continue using <i>HungerRush</i> .
LOYALTY ERROR User already exists in the system.	When an employee attempts to enroll a customer in HungerRush Loyalty that has already been enrolled, they will receive this message. The employee will need to search for the customer or <b>add "HC" to the</b> <b>CustomerID field</b> if the customer hasn't ordered from this store previously. The employee must press <b>OK</b> to continue using <i>HungerRush</i> .

HungerRush Loyalty Messages in the Point of Sale continued...

HONEYCOME You earned 25 points on this order.	When a loyalty member places an order that earns points, the employee receives a pop up message providing the number of points earned. The employee must press <b>OK</b> to continue using <i>HungerRush</i> .
This Reward has been redeemed previously.	When a customer provides a HungerRush Loyalty Code that has been redeemed already, the employee will receive this warning message. The employee must press <b>OK</b> to continue using <i>HungerRush</i> . The customer must provide a unique code to redeem a reward.
This Reward is not assigned to your account.	If a member provides their HungerRush Loyalty code to a non-member or a different member, and the second person attempts to redeem the reward in <i>HungerRush</i> POS, this message will appear. HungerRush Loyalty Codes are only valid for the membership account that earned the reward.
HC: Unauthorized	If a store is not correctly configured to send data to the HungerRush Loyalty server this message will appear. If you receive this message, please contact customer support. 877-738-7444 opt. 2.

Please specify the points to add or subtract.	If an employee clicks the <b>Add Points</b> button to a customer record without specifying the amount of points to update, this warning message will prohibit the email from being sent until the employee updates the <b>Points</b> field.
Please enter the reward name	If an employee clicks the <b>Create Reward</b> button to issue a one-time reward to a member account without adding the <b>Reward Name</b> this this warning message will prohibit the email from being sent until the employee updates the <b>Reward Name</b> field.
Please specify the reward amount	If an employee clicks the <b>Create Reward</b> button to issue a one-time reward to a member account without specifying a value for the <b>Reward Amount</b> or <b>Reward</b> <b>Percent</b> , this this warning message will prohibit the email from being sent until the employee updates the appropriate field.
Ves No	When an employee clicks the <b>Create Reward</b> button to issue a one-time reward to a member account this confirmation message will appear to confirm that the reward is being issued to the correct loyalty member email address.



### **HungerRush Loyalty in the Admin Portal**

The *HungerRush* enrollment options are set at the system level and apply to all stores that have a menu on your *HungerRush* domain. These fields are located in the System Website Tab.

#### **System Settings**

HungerRush Loyalty Settings in HungerRush Admin Portal       I CAPI Key:         Image: How Provide the Comparison of the Comparison of the Capital State International State International State International State International State International State International State International State Intern
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HungerRush Loyalty In the Admin Portal continued...

7	Loyalty Account Header	Loyalty Acct Hdr         My Reward         Account         My Orders	The <b>Loyalty Account Header</b> field allows customization of the Loyalty information in <i>HungerRush</i> and Mobile Menus.
8	Loyalty Rewards Header	Loyalty Rewards Header Lylty Rewards Hdr Acct Status My Rewards Acct Status Lylty Rewards Hdr	The Loyalty Rewards Header changes the name of the <b>My Rewards</b> button.
9	No Rewards Message	No Rewards Message No Rwds Msg Acct Status Lylty Rewards Hdr No Rwds Msg	The <b>No Rewards Message</b> will display in the <i>HungerRush</i> menu when a loyalty member is placing an order for a store that is not participating in HungerRush Loyalty.
10	Points Earned Header	Points Earned Header Points Earned Points Earned 0 / 60 0	The <b>Points Earned Header</b> will change the text labels in the points section of the Loyalty Account.
11	Rewards Earned Header	Rewards Earned         Points Earned         0 / 60	The <b>Rewards Earned Header</b> text above number will change the text labels in the rewards section of the Loyalty Account.

12	Disable HC on Mobile APP	Disable HC on Mobile APP	Check this option if orders from your <i>HungerRush</i> Mobile Applications should not participate in HungerRush Loyalty Loyalty.
13	Register Only During Checkout	Register Only During Checkout	The <b>Register Only During Checkout</b> option will not enroll a customer in HungerRush Loyalty loyalty until they have completed a <i>HungerRush</i> purchase.
14	Hide Reward's tab Mask	Hide Reward's tab Mask	The <b>Hide Rewards Tab Mask</b> option is a flag for future functionality.
15	Enable Lty (Separate from e-club)	Enable Lty (Separate from EClub)	The <b>Enable Loyalty Separate from E-</b> <b>club</b> flag should always be turned on to allow <i>HungerRush</i> users to participate in HungerRush Loyalty Loyalty.
16	Is loyalty Checked by Default (Registration )	Is Loyalty Checked By Default(Registration)	The Is Loyalty Checked by Default (Registration) option will automatically check the Loyalty Opt In button for customers whenever they register a <i>HungerRush</i> account. The customer must deselect the flag in to opt out of the program.
17	Show Loyalty in Mobile Menu	Show Loyalty In Mobile Menu	The <b>Show Loyalty In Mobile Menu</b> option removes the Rewards button from the bottom of the Mobile navigation screen.
18	Show Loyalty Img in Details Window	Show Loyalty Img In Details Window      ACCOUNT MANAGEMENT      ACCOUNT MANAGEMENT      Name: REVENTION, TEST      Username: @revention.com      Prosonal Information      Prosonal Edit Member: No      Ecito Member: Yes      CHANGE PASSWORD EDIT PROFILE EDIT USERNAME	The <b>Show Loyalty Img in Details</b> <b>Window</b> displays the optional loyalty logo in the <i>HungerRush</i> account management page.



#### **Additional Admin Portal Options**

There are other fields that are not exclusive to HungerRush Loyalty in the Admin Portal, but they do affect HungerRush Loyalty Functionality.



Coupon Header: Promo Code	The <b>Coupon Header</b> field is populated with the text "Coupon Code" by default. This field is in System > Menu/Order.
PROMO CODE Submit	This field can only be 15 characters long and is restricted to numbers and letters. Delete the text "Coupon Code" and update it with the name of your rewards program or a generic term like "Promo Code" if you use validation code coupons through <i>HungerRush</i> and the Point of Sale.
Require Date of Birth	The <b>Require Date of Birth</b> flag will require users provide their birthday for online ordering. When a user registers for HungerRush Loyalty with a birthday populated in <i>HungerRush</i> , their birthday information is recorded in HungerRush Loyalty. This field is in System > Menu/Order.

#### HungerRush Loyalty in HungerRush

HungerRush Loyalty is fully integrated with your *HungerRush* website and the customer's Loyalty Account. After a loyalty member registers a *HungerRush* account and enrolls in the loyalty program, they will have access to their current point total and existing rewards for easy application to orders.

#### **New Customer Self-Enrollment**

New customers can enroll in your loyalty program through *HungerRush* with a few quick and easy steps. The customer's profile is synced to the Point of Sale and the customer is enrolled upon creating a profile.



3	Phone # *	e to signup with our rew	ards program?	To enroll in HungerRush Loyalty, check the option to E <b>nroll in Rewards</b> <b>Program</b> . The enrollment text is customizable through the admin portal.
4	Addr Ty Hous Address Information City * Testv	rpe Location Name * e ▼ My House est main State * Ile TX sy Policy. I also agree to Revention	Zip Code * Tip Code * Till111 's <u>Terms of Use</u> and <u>Privacy Policy</u> .	Continue filling out address information and <b>Accept the Terms of Use</b> if the option is present.
5		REGISTER NOW		Once all fields are complete, click the <b>Register Now</b> button.

#### **Existing Customer Self-Enrollment**

Your existing *HungerRush* customers can also enroll in your Loyalty program by logging into their registered account and selecting the loyalty enrollment option.

Step	IMAGE	Instructions
	START YOUR ORDER	
	Already Have An Account?	
1	a LOGIN	Load your <i>HungerRush</i> website: mystore. <i>HungerRush</i> .com, and click <b>Login</b> .
	Don't Have An Account?	,
	🟦 GUEST ORDER 🗐 REGISTER	
	ACCOUNT INFORMATION	
	Please enter your email and password.	
2	Email Address*     Password*       aquick@revention.com	Enter your email address and password, then click <b>Log On</b> .
	Log On Forgot Password?	

3	START YOUR ORDER     >       Please Select Your Order Type     Image: Construction of the select State of the	In the order selection screen, click the Enter Address dropdown, and then click Manage Account.
4	ACCOUNT MANAGEMENT         QUICK, ANDREW         555-5555         Personal         Information         CHANGE PASSWORD         EDIT PROFILE	In the Account Management screen, click the <b>Edit Profile</b> button.
5	EDIT PROFILE         Title       Mr.         Title       Mr.         First Name *       ANDREW         Last Name *       QUICK         Phone # *       555-5555         Image: Would you like to signup with our rewards program?	At the bottom of the Edit Profile screen, there is the <b>Rewards Enrollment Flag</b> . Click this flag once to add a check and enroll.
6	UPDATE	Click the <b>Update</b> button to save your changes. Your account will now enable any orders placed with your email address to earn points and redeem rewards. Any Registration rules will apply to your account on the first order placed.

## 

7
Introducing our new and improved Rewards! You earn 1 point per every dollar spent and when you reach 100 points we'll send you ten Romeo's bucks to be used on your next order! Would you like to signup for Rewards today?
Yes No

Existing users will also be prompted to join the loyalty program during the checkout process. The ernollment text will be presented with Yes and No buttons.

#### HungerRush – My Reward Account

If the customer has signed up for your loyalty program with their *HungerRush* account, then they will be able to see points and rewards earned in real time through the HungerRush Loyalty My Rewards section. Additionally, customers can view all available rewards on their account and apply rewards to an order by clicking the reward.

Name	IMAGE				
HungerRush Account Status	1       My Reward Account         Recent Orders       2       3         Pizza       3       AVAILABLE POINTS: 1         Subs / Calzones       0       2       5         Pasta       0       2       5         Beverage       4       10 FOR 10\$       6       Nur UN DOINTS FOR EVERY ORDER OF \$10 OR NORE*       ONC YOU CAN READERSE       Nore You Can Readerse				
<i>HungerRush</i> My Rewards	6       FREE MEDIUM 1 TOPPING PIZZA         CODE: HC105267         THE Apply             THE Apply             My Rewards             My Rewards             FREE MEDIUM 1 TOPPING PIZZA             THE Apply				

#	NAME	IMAGE	DESCRIPTION
1	My Reward Account	My Reward Account	The My Reward Account button allows a loyalty member with a registered profile on <i>HungerRush</i> to view all relevant loyalty information.
2	Acct Status	Acct Status	The <b>Account Status</b> view allows the loyalty member to review the loyalty program participation rules and their progress towards rewards.
3	Available Points	AVAILABLE POINTS: 2 0 0	The <b>Available Points</b> graphic shows the customer a progress bar with their current account point total, the number of points required for the next reward, and a metric for 50% completion.
4	Active Rules	1 POINT PER ORDER (HEADER) 1 POINT PER ORDER (DESCRIPTION) NOTES (HEADER) (DESCRIPTION) RULE NOTES	The <b>Active Rules</b> section allows customers to review instructions for how to generate points and earn rewards.
5	My Rewards	My Rewards	The My Rewards view shows the customer a complete list of all unredeemed rewards.
6	Available Rewards	100.00% OFF         10.00% OFF         \$1.00 OFF           CODE: HC105053         CODE: HC105057         CODE: HC105076           Image: Apply         Image: Apply         Image: Apply	The available rewards provides the customer with the value of the reward, the code associated with the reward, as well as the ability to apply that reward to an order without entering the code.

#### **New Messages**

All of your customers may see new messages when placing order on the admin portal. Below is a list of all messages and an explanation for their how/why the message is generated.

Message	What it Means and Why it Generated
ERROR  A HC: This Reward is not assigned to your account.	If a customer attempts to redeem a reward code assigned to another member's loyalty account, they will receive this error informing them that it can't be redeemed.
ERROR  A HC: This Reward has been redeemed previously.	If a Reward has already been redeemed and a member enters in the coupon code again, they will receive an error message stating it has been redeemed.

#### HungerRush Loyalty in *HungerRush* Mobile Applications

HungerRush Loyalty is fully integrated with your *HungerRush* website and the customer's Loyalty Account. After a loyalty member registers a *HungerRush* account and enrolls in the loyalty program, they will have access to their current point total and existing rewards for easy application to orders.

#### **New Customer Self-Enrollment**

New customers can enroll in your loyalty program through *HungerRush* Mobile Apps with a few quick and easy steps. The customer's profile is synced to the Point of Sale and the customer is enrolled upon signing up.

Step	IMAGE	Instructions
1	Available on the ANDROID APP ON Google play	<b>Download</b> the appropriate mobile app for your device.
2	<b>CREATE A HUNGRY PROFILE</b> Save your Favorite Orders and Securely Save Your Credit Card Information.	Click <b>Create Profile</b> .
3	STATE AK ZIP CODE	Once the registration page has loaded, fill out all required information fields.
4	Would you like to join our Howie Rewards program? By opting in, you are agreeing to Howie Rewards <u>Terms and Conditions</u>	At the bottome of the page, click the option to "join the loyalty program".
5	CREATE PROFILE	Click Create Profile.
3	Phone # * Would you like to signup with our rewards program?	To enroll in HungerRush Loyalty, check the option to E <b>nroll in Rewards</b> <b>Program</b> . The enrollment text is customizable through the admin portal.

4	Address Information Address Information Addr Type House Street * 123 Test main City * Testville I agree to Terms of Use and Privacy Policy. 1 a	Location Name * My House State * TX Iso agree to Revention's Te	Zip Code * V 11111 erms of Use and Privacy Polic	Continue filling out address inform and <b>Accept the Terms of Use</b> if the option is present.	nation e
5	REGIS	TER NOW		Once all fields are complete, click <b>Register Now</b> button.	the

#### **Existing Customer Self-Enrollment**

Your existing *HungerRush* customers can also enroll in your Loyalty program by logging into their registered account and selecting the loyalty enrollment option.

Step	IMAGE	Instructions
1	Available on the ANDROID APP ON Google play	<b>Download</b> the appropriate mobile app for your device.
2	Email Address: @revention.com Password:  Forgot Password? Remember Me SIGN IN	Enter your email address and password, then click <b>Sign In</b> .
3	HOME SETTINGS CART	Once logged in, click the <b>Settings</b> button in the navigation bar.
4	PERSONAL INFORMATION   PROFILE   O   ADDRESS   CREDIT CARD	Click the <b>Profile</b> Button.
5	Would you like to join our Howie Rewards program? By opting in, you are agreeing to Howie Rewards <u>Terms and Conditions</u>	Check the Box to Opt In, and save changes.

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#### HungerRush Mobile Apps – My Reward Account

If the customer has signed up for your loyalty program with their *HungerRush* account, then they will be able to see points and rewards earned in real time through the HungerRush Loyalty My Rewards section. Additionally, customers can view all available rewards on their account and apply rewards to an order by clicking the reward.





#	NAME	IMAGE	DESCRIPTION
1	My Reward Account	My Reward	The My Reward Account button allows a loyalty member with a registered profile on <i>HungerRush</i> to view all relevant loyalty information.
2	Acct Status	Acct Status	<b>Account Status</b> view allows loyalty members to review their program participation rules and progress towards rewards.
3	My Rewards	My Rewards	The My Rewards view shows the customer a complete list of all unredeemed rewards.
4	Scan Loyalty	Scan Loyalty	Click <b>Scan Loyalty</b> to bring up the barcode. Employees at the store can use this to expedite loyalty lookup by scanning the ID on a Honeywell USB MS7580 barcode scanner.
5	Available Points	Available Points: 10	The <b>Available Points</b> graphic shows the customer a progress bar with their current account point total, the number of points required for the next reward, and a metric for 50% completion.
6	Active Point Rules	1 DOLLAR = 1 POINT EARN 1 POINT FOR EVERY DOLLAR YOU SPEND! 2X MONDAY AND TUESDAYS EARN DOUBLE POINTS WHENEVER YOU ORDER ON MONDAY AND TUESDAY!	The <b>Active Point Rules</b> section allows customers to review instructions for how to generate points.
7	Active Reward Rules	<b>100 POINTS = 1 TOPPING PIZZA</b> EARN A FREE 1 TOPPING PIZZA WHEN YOU REACH 100 POINTS!	The <b>Active Reward Rules</b> section instructs customers how to convert points to rewards and earn additional rewards.
8	Available Rewards	Reward Example Code: HC110873	The <b>Available Rewards</b> provides the customer with the value of the reward, the code associated with the reward, as well as the ability to apply that reward to an order without entering the code.
9	Loyalty Barcode	1048638	The <b>Loyalty Barcode</b> is a representation of the customer's Loyalty Membership ID and can be used for a manual key entry lookup or in concert with a barcode scanner.

#### **Technical Support**

For technical support, contact *HungerRush* **360 Technical Support** at 1.877.738.7444 or go to <u>https://www.*HungerRush.com/support*</u>.